

# Morningstar's 2018 IRA Contribution Guide

A companion to the Morningstar.com Premium Member exclusive webinar, "Top Ideas For Your IRA"

March 1, 2018



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Picks

## Highlights

- ▶ The first step in making the most of your IRA contributions is determining what type of IRA is right for you—and be sure to fund a spousal IRA if you have a spouse who isn't currently generating income.
- ▶ You can use your IRA contributions to balance out your portfolio each year.
- ▶ Use IRA funding time to review all of your IRAs and their roles in your overall portfolio.
- ▶ Those who cannot contribute directly to a Roth IRA because they earn too much are prime candidates for backdoor Roth IRAs.
- ▶ An IRA conversion can often trigger a tax bill. If you deducted your contribution on your tax return and/or your investments have made money since you purchased them, when you convert those assets to a Roth IRA you'll owe taxes on your contribution, your investment gains, or both.
- ▶ The logistics of opening a backdoor Roth IRA aren't very cumbersome.
- ▶ Opinions vary about how long you should wait to convert after initially funding your IRA.
- ▶ Although Congress could clamp down on the backdoor Roth IRA, it's highly unlikely that any new legislation will have any impact on assets that have already been converted to Roth.
- ▶ Some investors over age 65 can contribute to IRAs if they meet three requirements.
- ▶ If you qualify, should you make IRA contributions after age 65? The longer the holding period, the greater the tax benefits of utilizing any type of tax-sheltered savings vehicle.

# How to Get The Most Out of Your IRA Contributions

Tips for selecting the right account type, using new contributions to adjust your portfolio's allocations.

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By Christine Benz  
Published February 26, 2018

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In an ideal world you wouldn't wait until the last minute—your tax-filing deadline, which is April 18 this year—to contribute to these accounts for the year prior. These 11th-hour contributions can cost you some compounding.

But let's face it, many investors do wait until the following year to make their IRA contributions, and it's better later than never. If you're just getting around to contributing to an IRA for the 2017 tax year—or if you're ahead of the game and making your 2018 contribution—here are some tips for getting the most from your contribution.

## Identify the Right Type

One of the first decisions you'll need to make when contributing to an IRA is whether to steer those dollars into a traditional IRA or a Roth account. Of course, income limits may rule out a traditional deductible IRA right out of the box; to make a traditional IRA contribution and deduct it on your tax return, your adjusted gross income needs to be less than \$73,000 if you're a single filer and \$121,000 if you're part of a married couple filing jointly, assuming you can contribute to a retirement plan at work. Meanwhile, income limits are more generous for Roth contributions, and even investors with very high incomes can get into a Roth via the "backdoor" as discussed in this article.

If your income puts both account types within reach, the key question to ask is if you're better off taking the tax break now, at the time of your contribution, or waiting until you're retired to take it. (The same calculus comes into play if you can steer your 401(k) contributions to either a Roth account or a traditional one.) If the answer is "now" because you think you're in a high tax bracket relative to where you're apt to be in retirement, you're a good candidate for a traditional deductible IRA, assuming your income allows you to contribute to such an account. (That's not often the case for investors in this situation, as their taxable income is high so they cannot deduct their contributions.)

If the answer is that you're more likely to need the tax break in retirement, or that your current tax rate is quite low relative to what it's apt to be in the future (for example, you're a bright shiny new graduate who's not making much currently), a Roth IRA is the better bet. It's also possible to split your contributions across both account types in a single year.

## Don't Forget about the Nonearning Spouse

Single-earner couples can fall behind on the retirement-savings front, which is why it's so important for them to fund an IRA on behalf of the spouse who's not generating an income currently. You won't find an account called a "spousal IRA" on your brokerage firm or fund company's website, but you can fund

the IRA of your choice in the nonearning spouse's name. The one caveat is that the earning spouse must have enough earned income to cover the contribution(s).

### **Use New Contributions to Address Portfolio Problem Spots**

After selecting your IRA type and getting the IRA account funded, the next step is deciding what type of investment to put that money into. Many investors stall out on this step, according to Vanguard research, likely paralyzed by their (too?) many investment choices. My advice is to start by using Morningstar X-Ray to view your portfolio's asset allocation and suballocations; you can then identify areas where your portfolio is light, such as bonds or international stocks. (The weightings in Morningstar's Lifetime Allocation Indexes—or those of a good target-date fund, such as the Vanguard or Blackrock series—provide some benchmarks for sensible asset allocations.) Of course, if you have a larger portfolio and its allocations are seriously out of whack, new IRA contributions won't be enough to move the needle; you'll need to engage in rebalancing.

### **Take Time to Conduct 'IRA Maintenance'**

For many investors, their IRAs play second fiddle to their company retirement plans, which allow for higher annual contributions. It can be easy to lose track of what investments you hold in your IRA accounts, or to think of them as unimportant supporting players in your overall plan. Thus, if you haven't taken a close look at what's in your IRA for awhile, or if you have several smaller IRAs, it's valuable to use IRA-contribution season as an impetus to check up on how these accounts fit into the whole of your portfolio. It's also a good time to check up on the status of your accounts: For example, if you've been getting into a Roth IRA via the backdoor, make sure that you're periodically converting those traditional IRA accounts to Roth. ■■■

## Backdoor Roth IRAs: What You Need to Know

Understand the 'pro rata' rules, the logistics, and the long-term viability of this maneuver.

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By Christine Benz  
Published February 26, 2018

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The Tax Increase Prevention and Reconciliation Act of 2005 extended several popular provisions of the Jobs and Growth Tax Relief Reconciliation Act of 2003. Not only did TIPRA renew the low tax rates on qualified dividends and long-term capital gains rates that so many investors hold dear today (it seems like a lifetime ago that dividends were taxed at ordinary income tax rates!), but it also lifted the income restrictions for converting a traditional IRA to Roth, starting in 2010. Before 2010, you could only convert traditional IRAs to Roth if your adjusted gross income was below \$100,000.

And with the lifting of those income limits—but not the income limits governing who can contribute to a Roth IRA directly—the "backdoor Roth IRA" was born. The backdoor Roth IRA strategy is often touted as an easy way for high-income folks who are otherwise shut out of direct Roth IRA contributions because they earn too much to get at least some assets into the Roth column without having to pay a big tax bill. The basic idea is to fund a traditional IRA, for which there are no income limits (assuming you're not deducting the contribution), then convert to a Roth—again, no income limits thanks to TIPRA. That sounds simple enough, but there's still plenty of confusion about backdoor Roths. Who should consider one, and who shouldn't bother? What are the tax implications? And importantly, could this loophole eventually go away, and what would happen if it did?

What follows are some frequently asked questions about the backdoor Roth IRA maneuver.

**Q:** Who should consider a backdoor Roth IRA?

**A:** People who cannot contribute directly to a Roth IRA because they earn too much are prime candidates for backdoor Roth IRAs. For 2018 single filers with less than \$120,000 in modified adjusted gross income and married couples filing jointly with less than \$189,000 in modified adjusted gross income can make full, direct Roth IRA contributions. They can make partial direct Roth IRA contributions if their incomes fall between \$120,000 and \$135,000 for single filers and \$189,000 and \$199,000 for married couples filing jointly, but it's hard to see why they'd bother with a partial contribution; the backdoor Roth IRA gives them the latitude to make a full IRA contribution of \$5,500 if they're younger than 50 or \$6,500 if they're 50-plus. Single filers with modified adjusted gross income above \$135,000 and married couples filing jointly with modified adjusted gross income above \$199,000 cannot make a direct Roth IRA contribution, so a backdoor Roth IRA is the only reasonable option.

**Q:** Forget backdoor. What's the big deal about Roth IRAs in the first place?

**A:** The tax treatment of a Roth IRA is almost exactly opposite of the tax treatment of a traditional IRA. With a traditional IRA, you get a tax break at the time you make your contribution (assuming your income is below the thresholds to make a deductible contribution) but pay ordinary income tax on your

money when you pull it out in retirement (save for dollars that you've already paid taxes on). With a Roth IRA, you put in money that you've already paid tax on, but you're able to take your money out tax-free during retirement.

If you knew your tax rate would be the same when you took your money out in retirement as it was when you made the contribution, it wouldn't matter whether you made a Roth or traditional IRA contribution. It's a wash. The virtue of Roth contributions, however, is that if your tax rate is higher when you take the money out in retirement—either because your income is higher than it was at the time of your contribution or because tax rates have gone up secularly since then—you'll be glad you made Roth contribution. Another big benefit of Roth IRAs is that they don't carry required minimum distributions, unlike traditional IRA assets. Thus, they can be ideal accounts for your heirs to inherit: Not only will you not have to draw down Roth accounts in your lifetime, but your heirs can inherit them free of federal taxes. (Estate taxes may apply, however.)

Finally, there's a logistical reason that higher-income folks often fund Roth IRA accounts: the income limit on direct Roth contributions is higher than is the case for traditional deductible IRAs, and the backdoor maneuver is open to investors of all income levels.

**Q:** I've always heard that IRA conversions mean a tax bill. Won't that be the case if I open a traditional IRA and then convert it to Roth?

**A:** You're right that an IRA conversion can often trigger a tax bill. If you deducted your contribution on your tax return and/or your investments have made money since you purchased them, when you convert those assets to a Roth IRA you'll owe taxes on your contribution, your investment gains, or both.

In the case of a nondeductible contribution, however, you're putting in money that you've already paid taxes on, so you won't owe taxes on it again. Moreover, if you convert your new traditional IRA account to Roth before your investments have made any money, you won't owe taxes on investment appreciation, either. That's why the backdoor Roth IRA can be a tax-free or nearly tax-free maneuver for many investors.

**Q:** You say the backdoor Roth IRA can be a tax-free or nearly tax-free maneuver for many investors. Why not all investors?

**A:** The key reason a backdoor IRA could be taxable is what's called the pro rata rule for IRA conversions. That means that for the purpose of calculating the tax you owe for the year of the conversion (and at the time you pull your money out in retirement, too), you need to look at the tax complexion of all of your IRAs in aggregate. If you have additional IRA assets that you've never paid taxes on (consisting of pretax contributions and/or investment gains) the ratio between your never-been-taxed IRA assets and your already-been-taxed IRA assets will determine your tax bill at the time you convert your IRAs.

Let's assume a person who earns \$200,000 a year and has \$20,000 in traditional IRA assets rolled over from a former employer's 401(k) puts \$5,000 into a traditional nondeductible IRA, seeking to take advantage of the backdoor option. At first blush, it seems like this converter shouldn't owe any taxes, either. Her contribution to the new IRA was already taxed, and if she makes the conversion right away, before her investment goes up in value, she wouldn't owe any taxes on investment gains, either.

But here's where the pro rata rule comes in. Her other traditional IRA assets consist entirely of money that she had rolled over from an old 401(k) plan, meaning that money has never been taxed. Because of those other IRA assets, the tax she'll owe upon conversion will depend on percentage of taxable versus tax-free assets in all of her IRA accounts, not just the one she just opened.

In her case, \$20,000 of her IRA assets haven't yet been taxed totals and her new nondeductible IRA contribution of \$5,000 already has. That means that 80%, or \$4,000, of her recent \$5,000 contribution would be taxable upon conversion; only \$1,000 (the other 20%) would not be.

All of this means that if you have other traditional IRA assets, or SEP and SIMPLE IRAs, you'll need to proceed carefully before opening up a traditional nondeductible IRA with an eye toward immediately converting to a Roth.

**Q:** Do my 401(k) assets count in the pro rata calculation? They've never been taxed, either.

**A:** No. Any company retirement plan assets—whether 401(k), 403(b), or 457—are considered distinct from the IRA assets. They wouldn't affect the taxation of any IRA conversion.

**Q:** Is there any way around the pro rata rule if I have other traditional IRA assets?

**A:** Participants in 401(k) plans that allow external assets to be rolled into the plan can roll their traditional IRA assets into the plan, effectively removing them from the pro rata calculation. This maneuver is only advisable if the 401(k) plan is low-cost and high-quality, however. This article takes a closer look at that workaround.

**Q:** How complicated are the logistics of a backdoor Roth IRA?

**A:** Not very. The first step is to contribute to a traditional IRA. You'll also need to file IRS Form 8606, specifying that you made a nondeductible IRA contribution, for the tax year in which you made the contribution. When you eventually convert the assets to Roth from traditional you'll need to fill out a form with your investment provider. You'll also need to indicate the amount you converted, and the amount of the conversion that was taxable, on your tax return for the conversion year (line 15a on form 1040; note that in the IRS' eyes, your conversion is considered a "distribution"). And if you don't already have a Roth IRA, you'll need to set one up so that it can "receive" the assets. Finally, once the Roth IRA is established, you'll need to specify what you'd like the money invested in.

**Q:** How long after initially funding my IRA do I have to wait to convert?

**A:** That's a subject of some debate. Financial planning guru Michael Kitces urges a cautious tack, arguing that would-be backdoor Roth IRA investors should wait a year between the initial funding of the

IRA and the conversion to Roth. Meanwhile, IRA experts Ed Slott and Jeffrey Levine believe that investors needn't wait a protracted period of time to conduct the conversion. My own two cents is that because backdoor IRA funders are subject to the annual contribution limits of \$5,500 (\$6,500 if over 50)—not huge sums of money—it's hard to imagine the IRS taking a very aggressive tack in going after backdoor Roth IRA investors, even if Congress didn't intend for investors to take advantage of the loophole. More likely, Congress would close the loophole on a going-forward basis, as discussed below.

**Q:** Should I invest the money in my traditional IRA in long-term assets, or leave it in cash until I do the conversion?

**A:** Here's another area where expert opinions vary. The virtue of leaving the money in cash is that with cash yields close to nil currently, there will be a limited chance of investment appreciation in the traditional IRA between the time the account is funded and when the conversion occurs. That limits the possibility that the conversion will be taxable in any way. On the other hand, Kitces urges a more cautious approach, suggesting getting the traditional IRA assets invested in long-term assets; that demonstrates that the investor actually intended to invest within the traditional IRA and wasn't simply trying to skirt a loophole.

**Q:** Could Congress clamp down on this maneuver? And what would happen if it does?

**A:** This is the \$64,000 question. Congress has put limits on tax-sheltered investment options in an effort to limit their use by very high-income investors; the Roth IRA maneuver runs counter to the spirit of those limits. Further limiting the appeal of the backdoor IRA in the eyes of Congress is that, unlike other IRA conversions, a correctly executed backdoor Roth IRA is unlikely to bring new tax revenues in the door. On the other hand, a Republican-led Congress may have less of an appetite to kill a tax-saving option that's appealing to high-income investors; indeed, the new tax laws crack down on recharacterizations but don't address the backdoor Roth. In any case, it's highly unlikely that any new legislation will have any impact on assets that have already been converted to Roth. ■■

## Should You Make IRA Contributions After 65?

The longer the holding period, the greater the benefits of making these contributions.

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By Christine Benz  
Published February 22, 2018

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As I was listening to my voicemail on a Saturday morning, I picked up a message from a relative. "Christine, I have some extra money to invest," she said. "I put some cash into my traditional IRA earlier this year, but this time I wonder if I should make a Roth contribution instead. Call me back, please."

Uh-oh, I thought to myself.

Her basic question, of course, is commonplace—people often want to know which IRA (or 401(k)) contribution type to make, and the right answer is usually not abundantly clear. But my relative is already retired—she's no longer earning an income—and that's where the "uh-oh" comes in. She can't make an IRA contribution at all, because all of her income is unearned income—she lives on income from Social Security and her investment accounts. Only people with earned income (usually income from paid work or some variant of it, discussed below) can contribute to an IRA.

I hear some version of my relative's question from retirees a lot. Can I take my RMD proceeds and use them to invest in a Roth IRA? (No, unless you have earned income.) Are IRA contributions even worth it later in life? (Probably.) Can I put my inheritance into an IRA, even though I'm retired? (Yes, but you'll be subject to the annual IRA contribution limits and you need to have enough earned income to cover the contribution.) And so on.

Indeed, even as a healthy share of the population struggles to make ends meet in retirement, other retirees find themselves in the enviable position of still being able to save, either because they're working part-time and/or because their other sources of income supply them with more than enough to live on. But is investing in an IRA later in life a good idea?

To answer that question, you need to address two separate issues. First, are you allowed to make an IRA contribution, given your age and the type and level of income you have? And if you can make an IRA contribution, should you opt for traditional or Roth contributions, assuming both are open to you? Would you be better off saving in a taxable account instead?

### Will It Float?

The answer to the first question—is an IRA contribution even allowable for you?—is easier to answer, and hinges on meeting three requirements.

Having earned income is the first one: Your income from paid work in the year for which you're making the contribution must be at least equal to or above the amount of the contribution. Note that spousal income counts, too. Even if you personally didn't have any earned income, if your 65-year-old spouse



earned \$15,000 from a consulting gig in a given year and wanted to make \$6,500 IRA contributions for each of you, that would be perfectly allowable. Income from a job, net earnings from self-employment, and disability benefits received prior to minimum retirement age all count as earned income. Income from other common sources—Social Security, portfolio income, pension income, annuity payments, RMDs, and rental properties—doesn't count.

Age limits also come into play: While Roth IRA contributions are allowable at any age, provided a person meets the earned income test outlined above, traditional IRA contributions aren't allowable after age 70 1/2. Not coincidentally, that's the same age when required minimum distributions from traditional IRAs must commence.

Finally, income limits apply to IRA contributions throughout your life. The contribution limits for traditional IRA contributions that you can deduct on your tax return are the most stringent; Roth IRA contributions are allowable at a higher income limit. Anyone can make a traditional nondeductible IRA contribution, regardless of income, assuming they're younger than age 70 1/2. Those contributions could then be converted to Roth for a "backdoor Roth IRA." However, such a maneuver isn't advisable in the (likely) scenario that a retiree has significant traditional IRA assets that have never been taxed yet.

### **Should You Make Them?**

Assuming you meet the income and age tests that apply to IRA contributions, the next question is whether those contributions are advisable. And if you're eligible for both types of contributions, which type is best?

Generally speaking, the longer the holding period, the greater the tax benefits of utilizing any type of tax-sheltered savings vehicle. Young accumulators, for example, have many years to benefit from the tax-deferred compounding on their money. Not only can they stash away assets without paying taxes on them, in the case of deductible contributions, but they won't owe any taxes on the money on a year-to-year basis, either. In the case of Roth contributions, they'll benefit from tax-free compounding in the years leading up to retirement, and will also be able to take tax-free withdrawals on the account in retirement. The longer the holding period, the greater the appreciation and the greater the tax-saving benefit of using some type of tax-sheltered wrapper.

Contributions to IRAs made later in life benefit less from the tax-sheltered compounding simply because of a domino effect: with a shorter time horizon, the investment gains are less, and so are the taxes due upon them. That's not to say that older adults, even those past age 65, shouldn't run any additional savings through an IRA, though—just that the benefits may be limited if your plan is to put the money in at 65 and take it out at 70.

To use a simple example, let's say a 65-year-old woman who's retired from her full-time occupation decides to pick up some part-time work and is able to save \$6,000 a year in a Roth IRA for five years. Assuming she earns a 4% annualized return on her money, she'd have \$32,500 five years later. Her

\$2,500 in investment gains (the amount over and above her \$30,000 in contributions) would be tax-free, and she wouldn't have to pay any income or capital gains taxes during that five-year holding period, either.

By contrast, if she steered the same amount into a taxable account, she'd have to pay taxes on any income and capital gains that her holdings kick off during her holding period, and she'd also owe capital gains taxes when she withdraws the money. She'd receive a step-up in her cost basis to account for the income and capital gains distributions she already paid taxes on, but the fact that she's having to pay those taxes each year means that she has less money working for her during her holding period. Assuming a modest tax-cost ratio of 0.25% (taking her return down to 3.75% from 4%) and a 15% capital gains rate at the time of withdrawal, her take-home return would be about a bit less than \$32,000, \$500 less than the Roth.

That's a pretty small differential, for sure—an inevitable outgrowth of the fact that IRA contributions are limited to \$6,500 as well as her short holding period and modest return. But the advantage of funneling her contributions through the IRA grow if she's able to keep the money in the account longer, as she can do with a Roth IRA, provided she doesn't need the money. (Roths, in contrast with traditional IRAs, don't carry required minimum distributions.) If she leaves the money in the account until age 80 and continued to earn 4% on her dough, she'd be able to take a \$48,106 tax-free withdrawal from the Roth—even though she only put in \$30,000 in those first five years. Meanwhile, her taxable account would amount to \$44,086 on an after-tax basis. Again, that's not a huge differential, but \$4,000 is \$4,000. If her ultimate plan is to not spend the money and instead leave the money undisturbed even longer—or pass it to her heirs—the advantage of the Roth IRA would grow even more.

No RMDs—and the ability to stretch out the holding period—is the key reason that people who can make IRA contributions in the post-retirement, pre-RMD period should prioritize Roth rather than traditional contributions. A person approaching 70 1/2 wouldn't get a lot of bang from traditional IRA contributions because required minimum distributions from the IRA account would soon commence. (Of course, there may be extenuating circumstances that would call for prioritizing a traditional IRA contribution over Roth later in life; check with your financial or tax advisor to be sure.)

### **Accidents Will Happen**

Finally, what about my relative's IRA contribution, which she made before she realized she was ineligible? Her first job is to contact the investment provider and let them know her mistake. Her improper IRA contribution is classified as an excess contribution, so she'll need to fill out a form spelling out the excess contribution—when it was made and when it was corrected. The taxes due—as well as whether the 6% excess contribution penalty would apply—would depend on when the excess contribution was corrected and appreciation in the account since the contribution was made. ■■

# FMI Large Cap

Benchmark 1: Russell 1000 TR USD  
Benchmark 2: S&P 500 TR USD

Morningstar Analyst Rating 01-11-18



## Morningstar Pillars

Process	⊕ Positive
Performance	⊕ Positive
People	⊕ Positive
Parent	⊕ Positive
Price	● Neutral

## Morningstar Analyst Rating

Morningstar evaluates mutual funds based on five key pillars, which its analysts believe lead to funds that are more likely to outperform over the long term on a risk-adjusted basis.

## Analyst Rating Spectrum

⊕ Gold ⊖ Silver ⊖ Bronze Neutral Negative

## Pillar Spectrum

⊕ Positive ⊖ Negative ● Neutral

## Performance 01-31-18

	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total
2013	11.40	3.10	4.48	8.74	30.48
2014	2.49	5.75	-1.77	5.53	12.36
2015	1.79	0.19	-7.58	3.52	-2.44
2016	3.39	1.87	3.06	4.83	13.79
2017	5.48	2.88	3.60	6.02	19.19

Trailing	Total	+/- Bmark	+/- Bmark	%Rank	Growth of \$10,000
	Return%	1	2	Cat	
3 Mo	10.84	0.92	0.67	20	11,084
6 Mo	12.88	-2.31	-2.55	80	11,288
1 Yr	21.15	-4.69	-5.26	83	12,115
3 Yr Avg	12.53	-1.75	-2.13	65	14,249
5 Yr Avg	13.94	-1.78	-1.97	67	19,206
10 Yr Avg	9.91	0.06	0.13	16	25,735
15 Yr Avg	11.74	0.98	1.21	4	52,837

Tax Analysis	Tax Adj Rtn%	%Rank Cat	Tax-Cost Rat	%Rank Cat
3 Yr (estimated)	9.99	68	2.26	81
5 Yr (estimated)	11.41	69	2.22	78
10 Yr (estimated)	8.43	34	1.35	74

Potential Capital Gain Exposure: 41% of assets

## Morningstar's Take by Alec Lucas, Ph.D. 01-11-18

FMI Large Cap earns a Morningstar Analyst Rating of Gold for its consistent execution.

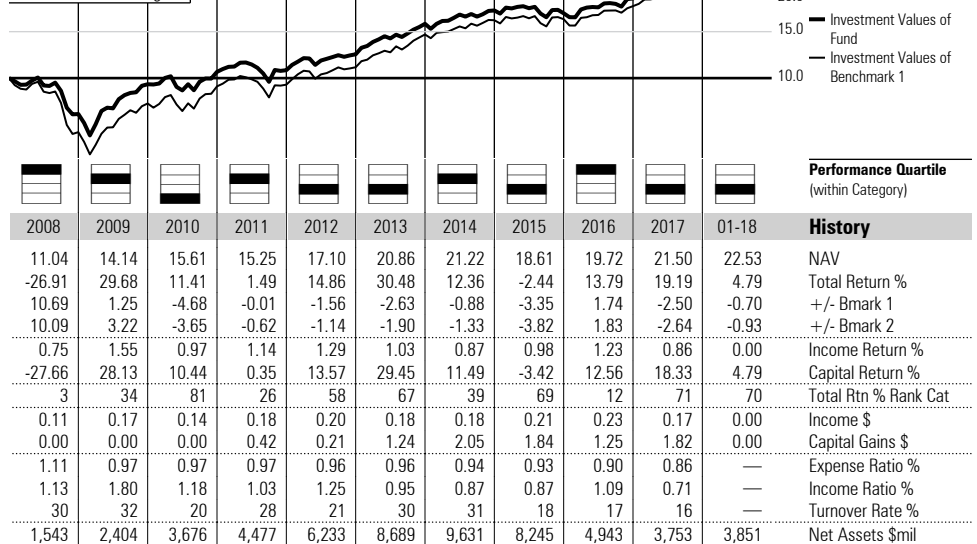
CIO and longest-tenured manager Patrick English helped mold this fund's value-oriented, team-based approach. English and research director Jonathan Bloom vet each team member's investment ideas. They look for proven businesses that are trading meaningfully below their estimated intrinsic worth, often because of controversy, uncertainty, or short-term headwinds.

An opportunistic streak helps the team find such bargains. In mid-2014, it thought the business model of off-price retailers Ross Stores ROST and TJX Companies TJX held more promise against Internet-based competition than the market was giving them credit for. The team bought Ross Stores because its shares were then a better bargain. In early 2017, the team swapped Ross for TJX because the valuation gap between the two had closed, and it thought TJX's international business made it more attractive.

Paying heed to fundamentals in building the fund's 20-30 stock portfolio leads to sector weightings that often differ substantially from the S&P 500's and can

## Historical Profile

Return Above Avg  
Risk Below Avg  
Rating ★★★★★ Above Avg



## Rating and Risk

Time Period	Load-Adj Return %	Morningstar Rtn vs Cat	Morningstar Risk vs Cat	Morningstar Risk-Adj Rating
1 Yr	21.15			
3 Yr	12.53	Avg	-Avg	★★★
5 Yr	13.94	Avg	-Avg	★★★★
10 Yr	9.91	+Avg	-Avg	★★★★★
Incept	9.59			

Other Measures	Standard Index	Best Fit Index
Alpha	-0.7	1.6
Beta	0.91	0.93
R-Squared	87	90
Standard Deviation	9.94	
Mean	12.53	
Sharpe Ratio	1.20	

## Portfolio Analysis 09-30-17

### Total Stocks: 29

Share change since 06-30-17	Sector	YTD Ret %	% Assets
⊖ Berkshire Hathaway Inc B	Finan Svcs	8.15	5.06
⊖ Comcast Corp Class A	Comm Svcs	6.59	4.83
⊖ UnitedHealth Group Inc	Hlth Care	7.40	4.82
⊖ Honeywell International I	Industri	4.11	4.50
⊖ Dollar General Corp	Cnsmr Def	11.15	4.14
⊖ Accenture PLC A	Technology	4.97	4.02
⊖ eBay Inc	Cnsmr Cyc	7.53	3.96
⊖ JPMorgan Chase & Co	Finan Svcs	8.69	3.84
⊖ Cerner Corp	Technology	2.58	3.80
⊖ Progressive Corp	Finan Svcs	-3.94	3.70
⊖ Stanley Black & Decker In	Industri	-2.04	3.55
⊖ Expeditors International	Industri	0.40	3.38
⊖ PACCAR Inc	Industri	4.90	3.35
⊖ AmerisourceBergen Corp	Hlth Care	8.55	3.32
⊖ Bank of New York Mellon C	Finan Svcs	5.72	3.26
⊖ Potash Corp of Saskatchewan	Basic Mat	—	3.13
⊖ TE Connectivity Ltd	Technology	7.88	3.12
⊖ Schlumberger Ltd	Energy	9.19	3.09
⊖ Nestle SA ADR	Cnsmr Def	—	2.98
⊖ TJX Companies Inc	Cnsmr Cyc	5.05	2.96

## Current Investment Style

Value Blend Growth	Market Cap	%	Sector Weightings	% of Stocks	Rel Bmark 1
Large Mid Small	Giant	39.0	⚙️ Cyclical	34.38	0.98
	Large	46.0	🏠 BasicMat	3.44	1.11
	Mid	15.0	👤 CnsmrCyc	13.55	1.12
	Small	0.0	🏢 FinanSvcs	17.39	1.04
	Micro	0.0	🏡 Real Est	0.00	0.00
Avg \$mil: 61,901			📊 Sensitive	46.65	1.13
Value Measures	Rel Category		🏢 CommSvcs	8.83	2.71
Price/Earnings	20.09	1.02	⚡ Energy	4.75	0.82
Price/Book	3.12	1.03	⚙️ Industri	16.22	1.47
Price/Sales	1.22	0.57	🔧 Technlgy	16.85	0.80
Price/Cash Flow	11.54	0.96	➡ Defensive	18.97	0.80
Dividend Yield %	1.76	0.94	👤 CnsmrDef	10.05	1.33
Growth Measures	% Rel Category		🏠 Hlthcare	8.92	0.66
Long-Term Erngs	8.95	0.88	🏠 Utilities	0.00	0.00
Book Value	1.88	0.46			
Sales	6.61	5.92			
Cash Flow	1.22	0.57			
Historical Erngs	4.04	0.75			

Composition - Net		
● Cash	8.8	
● Stocks	91.2	
● Bonds	0.0	
● Other	0.0	
Foreign (% of Stock)	8.9	

Address:	FMI Funds Inc Milwaukee, WI 53202 800-811-5311	Minimum Purchase:	\$1000	Add: \$100	IRA: \$1000
Web Address:	www.fmidfunds.com	Min Auto Inv Plan:	\$1000	Add: \$50	
Inception:	12-31-01	Sales Fees:	No-load		
Advisor:	Fiduciary Management, Inc. of Milwaukee	Management Fee:	0.75% mx/0.60% mn.		
Subadvisor:	None	Actual Fees:	Mgt:0.66% Dist:—		
		Expense Projections:	3Yr:\$271 5Yr:\$471 10Yr:\$1049		
		Income Distribution:	None		

# Fidelity® Low-Priced Stock

Benchmark 1: Russell Mid Cap Value TR USD

Benchmark 2: S&amp;P 500 TR USD

Morningstar Analyst Rating 07-11-17



## Morningstar Pillars

Process	⊕ Positive
Performance	⊕ Positive
People	⊕ Positive
Parent	⊕ Positive
Price	⊕ Positive

## Morningstar Analyst Rating

Morningstar evaluates mutual funds based on five key pillars, which its analysts believe lead to funds that are more likely to outperform over the long term on a risk-adjusted basis.

## Analyst Rating Spectrum

Gold Silver Bronze Neutral Negative

## Pillar Spectrum

⊕ Positive ⊖ Negative ● Neutral

## Performance 01-31-18

	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total
2013	10.38	4.45	8.01	7.86	34.31
2014	2.02	2.81	-1.49	4.18	7.65
2015	1.77	2.50	-6.20	1.63	-0.56
2016	0.98	-0.62	4.93	3.31	8.79
2017	4.30	3.29	5.03	6.63	20.67

Trailing	Total	+/- Bmark	+/- Bmark	%Rank	Growth of \$10,000
	Return%	1	2	Cat	
3 Mo	9.41	2.35	-0.77	22	10,941
6 Mo	14.57	5.77	-0.86	13	11,457
1 Yr	24.45	10.42	-1.96	4	12,445
3 Yr Avg	12.01	1.65	-2.64	26	14,054
5 Yr Avg	13.40	-0.16	-2.51	36	18,750
10 Yr Avg	10.15	0.29	0.37	26	26,301
15 Yr Avg	12.45	0.11	1.92	9	58,134

Tax Analysis	Tax Adj Rtn%	%Rank Cat	Tax-Cost Rat	%Rank Cat
3 Yr (estimated)	10.28	30	1.55	59
5 Yr (estimated)	11.65	36	1.54	44
10 Yr (estimated)	8.81	28	1.22	59

Potential Capital Gain Exposure: 43% of assets

## Morningstar's Take by Katie Rushkewicz Reichart, CFA 07-11-17

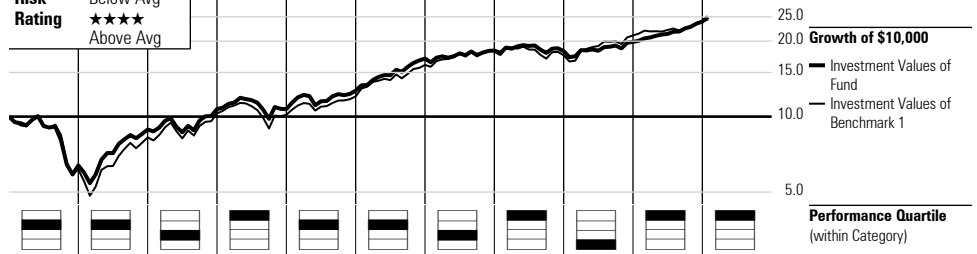
Fidelity Low-Priced Stock remains a winner amid subtle changes. Led by a legendary manager who's posted tremendous long-term results despite a huge asset base, the fund's eclectic portfolio reinforces its place as a standout actively managed fund, resulting in a Morningstar Analyst Rating of Silver.

Joel Tillinghast hasn't changed his stripes since starting the fund in late 1989. His low-turnover, value-oriented approach searches for compelling stocks around the world trading below \$35 per share, a construct initially designed to focus on small caps. But the fund is a unique collection of more than 800 names drawn from across the globe and market-cap spectrum. And while Tillinghast has the support of Fidelity's 25-person small-cap team and broader firm resources, his knowledge and insights of the sprawling portfolio are what have long set the fund apart.

Capacity has long been a concern here, especially given the fund's focus on less-liquid small-cap names and Fidelity-wide ownership limits for individual companies. It's not surprising, then, that Tillinghast's smaller, more nimble charges (one run exclusively for Fidelity's target-

## Historical Profile

Return Above Avg  
Risk Below Avg  
Rating ★★★★★ Above Avg



2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	01-18	History
23.12	31.94	38.38	35.73	39.50	49.46	50.25	47.75	49.48	54.52	56.89	NAV
-36.17	39.08	20.70	-0.06	18.50	34.31	7.65	-0.56	8.79	20.67	4.35	Total Return %
2.27	4.87	-4.05	1.32	-0.01	0.86	-7.10	4.22	-11.21	7.32	2.05	+/- Bmark 1
0.82	12.61	5.64	-2.17	2.49	1.93	-6.04	-1.95	-3.17	-1.17	-1.38	+/- Bmark 2
0.43	0.53	0.47	0.75	1.40	1.01	1.07	1.25	1.27	1.66	0.00	Income Return %
-36.60	38.55	20.23	-0.81	17.10	33.31	6.59	-1.82	7.52	19.00	4.35	Capital Return %
29	28	68	17	26	48	69	12	98	5	18	Total Rtn % Rank Cat
0.17	0.12	0.15	0.28	0.49	0.39	0.52	0.62	0.60	0.79	0.00	Income \$
4.11	0.08	0.01	2.21	2.28	2.91	2.44	1.61	1.80	4.06	0.00	Capital Gains \$
0.99	0.99	0.99	0.83	0.88	0.79	0.82	0.79	0.88	0.67	—	Expense Ratio %
0.68	0.67	0.21	0.61	1.00	1.14	1.07	1.02	1.24	1.46	—	Income Ratio %
36	31	20	15	19	11	12	9	9	8	—	Turnover Rate %
18,351	24,672	27,094	23,444	23,433	31,079	30,318	28,055	28,263	30,330	31,537	Net Assets \$mil

## Rating and Risk

Time Period	Load-Adj Return %	Morningstar Rtn vs Cat	Morningstar Risk vs Cat	Morningstar Risk-Adj Rating
1 Yr	24.45			
3 Yr	12.01	+Avg	Low	★★★★
5 Yr	13.40	Avg	Low	★★★★
10 Yr	10.15	+Avg	-Avg	★★★★
Incept	14.03			

Other Measures	Standard Index	Best Fit Index
Alpha	0.4	2.0
Beta	0.79	0.78
R-Squared	83	89
Standard Deviation	8.84	
Mean	12.01	
Sharpe Ratio	1.28	

## Portfolio Analysis 10-31-17

### Total Stocks: 903

Share change since 07-31-17	Sector	YTD Ret %	% Assets
⊕ Fidelity Reverse Str Tr	—	—	11.39
⊖ UnitedHealth Group Inc	Hlth Care	7.40	5.59
⊖ Ross Stores Inc	Cnsmr Cyc	2.67	2.67
⊖ Best Buy Co Inc	Cnsmr Cyc	6.70	2.61
⊕ Seagate Technology PLC	Technology	—	2.45
⊖ Next PLC	Cnsmr Cyc	—	2.32
⊖ Unum Group	Finan Svcs	-2.68	2.13
⊖ Metro Inc	Cnsmr Def	—	2.10
⊖ Aetna Inc	Hlth Care	3.84	1.96
Hon Hai Precision Industr	Technology	—	1.75
⊖ Barratt Developments PLC	Cnsmr Cyc	—	1.70
⊖ Ansys Inc	Technology	9.53	1.46
⊖ Oracle Corp	Technology	9.52	1.32
⊖ Kingboard Chemical Holdin	Basic Mat	—	1.22
⊖ DCC PLC	Energy	—	1.21
⊖ AutoZone Inc	Cnsmr Cyc	7.60	1.19
⊖ Amgen Inc	Hlth Care	6.99	1.18
⊖ Amdocs Ltd	Technology	4.46	1.14
⊖ Lincoln National Corp	Finan Svcs	8.14	1.06
⊖ Anthem Inc	Hlth Care	10.15	1.05

## Current Investment Style

Value Blend Growth	Market Cap	%	Sector Weightings	% of Stocks	Rel Bmark 1
Large Mid Small	Giant	12.0	🔄 Cyclical	42.90	0.84
	Large	20.3	🔧 BasicMat	4.83	0.83
	Mid	42.9	🔧 CnsmrCyc	24.49	1.99
	Small	16.7	🔧 FinanSvcs	12.44	0.64
	Micro	8.1	🏠 Real Est	1.14	0.08
Avg \$mil: 6,710			📉 Sensitive	32.06	1.17
			🏢 CommSvcs	0.08	0.10
Value Measures	Rel Category		⚡ Energy	4.30	0.51
Price/Earnings	15.21	0.85	⚙️ Industrl	9.87	0.85
Price/Book	1.81	0.88	🔧 Technlgy	17.81	2.69
Price/Sales	0.80	0.57	➡️ Defensive	25.03	1.17
Price/Cash Flow	6.28	0.72	🛡️ CnsmrDef	10.07	2.02
Dividend Yield %	2.17	1.09	🏥 Hlthcare	14.27	2.14
Growth Measures	% Rel Category		🏠 Utilities	0.69	0.07
Long-Term Erngs	10.36	1.14			
Book Value	1.88	0.84			
Sales	1.39	-2.57			
Cash Flow	2.65	-1.20			
Historical Erngs	3.02	1.22			

## Composition - Net

● Cash	11.4
● Stocks	88.6
● Bonds	0.0
● Other	0.0
Foreign (% of Stock)	46.6

Address:	Fidelity Puritan Trust Boston, MA 02109 800-544-8544	Minimum Purchase:	\$2500	Add: —	IRA: \$2500
Web Address:	www.institutional.fidelity.com	Min Auto Inv Plan:	—	Add: —	
Inception:	12-27-89	Sales Fees:	No-load		
Advisor:	Fidelity Management & Research Company	Management Fee:	0.35%		
Subadvisor:	FMR Investment Management (U.K.) Limited	Actual Fees:	Mgt:0.52% Dist:—		
		Expense Projections:	3Yr:\$218 5Yr:\$379 10Yr:\$847		
		Income Distribution:	None		

# Tweedy, Browne Global Value

Benchmark 1: MSCI ACWI Ex USA Value NR USD  
Benchmark 2: MSCI ACWI Ex USA NR USD

Morningstar Analyst Rating 08-23-17

**Bronze**

## Morningstar Pillars

Process	⊕ Positive
Performance	⊕ Positive
People	⊕ Positive
Parent	⊕ Positive
Price	⊖ Negative

## Morningstar Analyst Rating

Morningstar evaluates mutual funds based on five key pillars, which its analysts believe lead to funds that are more likely to outperform over the long term on a risk-adjusted basis.

## Analyst Rating Spectrum

Gold Silver Bronze Neutral Negative

## Pillar Spectrum

⊕ Positive ⊖ Negative ● Neutral

## Performance 01-31-18

	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total
2013	8.05	-0.68	6.42	4.75	19.62
2014	1.39	3.30	-1.18	-1.92	1.51
2015	3.57	-1.97	-5.37	2.55	-1.46
2016	-2.33	2.80	3.30	1.83	5.62
2017	6.79	3.03	2.00	2.86	15.43

Trailing	Total	+/- Bmark	+/- Bmark	%Rank	Growth of
Return%	1	2	Cat	\$10,000	
3 Mo	4.35	-4.60	-4.46	93	10,435
6 Mo	5.87	-6.76	-7.63	94	10,587
1 Yr	17.08	-8.97	-12.61	89	11,708
3 Yr Avg	7.17	-1.61	-2.69	80	12,307
5 Yr Avg	7.41	1.56	0.30	40	14,296
10 Yr Avg	6.02	3.21	2.57	1	17,936
15 Yr Avg	9.43	0.03	0.02	22	38,640

Tax Analysis	Tax Adj Rtn%	%Rank Cat	Tax-Cost Rat	%Rank Cat
3 Yr (estimated)	6.06	72	1.03	55
5 Yr (estimated)	6.20	33	1.12	52
10 Yr (estimated)	4.61	3	1.32	69

Potential Capital Gain Exposure: 33% of assets

## Morningstar's Take by Kevin McDevitt, CFA 08-23-17

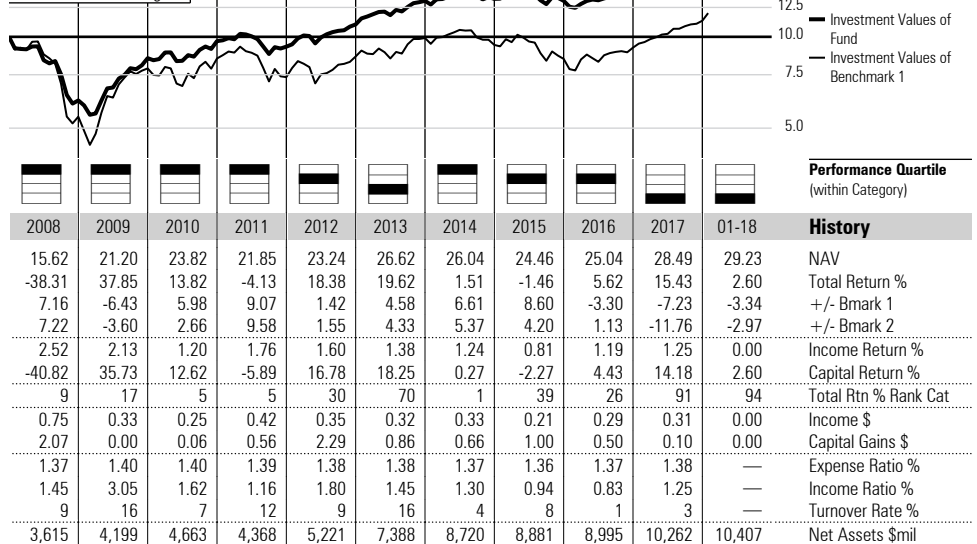
Tweedy, Browne Global Value's 2017 struggles are largely cyclical, but concerns about the fund's growing expense gap and the team's future composition are long-term issues. Those issues lead to a downgrade of its Morningstar Analyst Rating to Bronze from Silver.

This fund has been on the wrong end of the currency market in 2017. Hedging most of its foreign-currency exposure has helped the fund versus most of its foreign large-value Morningstar Category rivals over the past 10 years, as the dollar has generally appreciated versus most developed currencies during that time. But the dynamic has reversed so far in 2017, with the unhedged MSCI EAFE Index up 17.1% through July versus 9.1% for this fund's benchmark, the MSCI 100% Hedged Index. In that light, the fund's 11.9% year-to-date gain looks quite good. That said, the fund still trails its benchmark by a wide margin over the past five years mainly because of its value orientation, although it beats its typical peer.

More troubling is the growing gap between the fund's expense ratio and what its median peer charges. In 2013, the median no-load foreign large-cap fund charged 1.11%, but that figure has dropped 9 basis points to

## Historical Profile

Return Above Avg  
Risk Low  
Rating ★★★★★  
Above Avg



## Rating and Risk

Time Period	Load-Adj Return %	Morningstar Rtn vs Cat	Morningstar Risk vs Cat	Morningstar Risk-Adj Rating
1 Yr	17.08			
3 Yr	7.17	-Avg	Low	★★★★
5 Yr	7.41	Avg	Low	★★★★★
10 Yr	6.02	High	Low	★★★★★
Incept	9.56			

Other Measures	Standard Index	Best Fit Index
Alpha	1.5	1.5
Beta	0.54	0.56
R-Squared	78	84
Standard Deviation	7.54	
Mean	7.17	
Sharpe Ratio	0.90	

## Portfolio Analysis 12-31-17

### Total Stocks: 95

Share change since 09-30-17	Sector	Country	% Assets
⊖ Dreyfus Treasury Secs Cas	—	United States	7.73
Safran SA	Industri	France	4.34
Heineken Holding NV	Cnsmr Def	Netherlands	3.06
Nestle SA	Cnsmr Def	Switzerland	3.01
⊕ Roche Holding AG Dividend	Hlth Care	Switzerland	3.01
Axel Springer SE	Cnsmr Cyc	Germany	2.90
Diageo PLC	Cnsmr Def	United Kingdom	2.83
Novartis AG	Hlth Care	Switzerland	2.71
Standard Chartered PLC	Finan Svcs	United Kingdom	2.68
⊖ Total SA	Energy	France	2.59
Royal Dutch Shell PLC Cla	Energy	United Kingdom	2.46
Zurich Insurance Group AG	Finan Svcs	Switzerland	2.40
SCOR SE	Finan Svcs	France	2.36
DBS Group Holdings Ltd	Finan Svcs	Singapore	2.33
Henkel AG & Co KGaA	Cnsmr Def	Germany	2.27
HSBC Holdings PLC	Finan Svcs	United Kingdom	2.24
GlaxoSmithKline PLC	Hlth Care	United Kingdom	2.17
Hyundai Motor Co	Cnsmr Cyc	South Korea	2.11
Antofagasta PLC	Basic Mat	United Kingdom	2.02
Cisco Systems Inc	Technology	United States	1.95

## Current Investment Style

Value Blend Growth	Market Cap	%	Sector Weightings	% of Stocks	Rel Bmark 1
Large Mid Small	Giant	56.5	⚡ Cyclical	42.73	0.73
	Large	23.5	⚡ BasicMat	3.60	0.45
	Mid	15.9	⚡ CnsmrCyc	15.19	1.62
	Small	3.6	⚡ FinanSvcs	23.27	0.63
	Micro	0.5	⚡ Real Est	0.67	0.15
Avg \$mil: 38,749			⚡ Sensitive	27.25	0.96
			⚡ CommSvcs	0.00	0.00
Value Measures	Rel Category		⚡ Energy	7.95	0.75
Price/Earnings	14.95	1.12	⚡ Industri	12.22	1.55
Price/Book	1.67	1.13	⚡ Technly	7.08	1.92
Price/Sales	1.21	1.14	⚡ Defensive	30.03	2.32
Price/Cash Flow	3.93	0.87	⚡ CnsmrDef	17.65	5.36
Dividend Yield %	2.97	0.83	⚡ Hlthcare	12.23	2.44
Growth Measures	% Rel Category		⚡ Utilities	0.15	0.03
Long-Term Erngs	8.10	0.83			
Book Value	4.60	4.68			
Sales	-1.23	0.35			
Cash Flow	-3.69	-2.19			
Historical Erngs	-3.48	47.91			

## Composition - Net

Cash	11.2	Bonds	0.0
Stocks	88.6	Other	0.2
Foreign (% of Stock)	87.4		
Regional Exposure	% Stock		
UK/W. Europe	69	N. America	14
Japan	2	Latn America	1
Asia X Japan	14	Other	0
Country Exposure	% Stock		
UK	24	United States	13
Switzerland	15	Germany	9
France	15		

Address: Tweedy Browne Fund Inc  
New York, NY 10022  
800-432-4789  
Web Address: www.tweedy.com  
Inception: 06-15-93  
Advisor: Tweedy, Browne Co LLC  
Subadvisor: None

Minimum Purchase: \$2500 Add: \$200 IRA: \$500  
Min Auto Inv Plan: — Add: —  
Sales Fees: No-load, 2.00%R  
Management Fee: 1.25%, 0.03%A  
Actual Fees: Mgt:1.25% Dist:—  
Expense Projections: 3Yr:\$437 5Yr:\$755 10Yr:\$1657  
Income Distribution: Annually



# Dodge & Cox Balanced

**Benchmark 1:** Morningstar Mod Tgt Risk TR USD  
**Benchmark 2:** Morningstar Mod Tgt Risk TR USD

**Morningstar Analyst Rating** 07-17-17



## Morningstar Pillars

Process	⊕ Positive
Performance	⊕ Positive
People	⊕ Positive
Parent	⊕ Positive
Price	⊕ Positive

## Morningstar Analyst Rating

Morningstar evaluates mutual funds based on five key pillars, which its analysts believe lead to funds that are more likely to outperform over the long term on a risk-adjusted basis.

## Analyst Rating Spectrum

⊕ Gold ⊖ Silver ⊖ Bronze Neutral Negative

## Pillar Spectrum

⊕ Positive ⊖ Negative ● Neutral

## Performance 01-31-18

	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total
2013	8.83	3.46	5.19	8.38	28.37
2014	2.44	3.73	0.68	1.77	8.87
2015	-0.26	1.37	-6.87	3.16	-2.87
2016	0.31	2.01	6.65	6.80	16.56
2017	3.74	1.56	3.14	3.61	12.59

Trailing	Total	+/- Bmark	+/- Bmark	%Rank	Growth of
	Return%	1	2	Cat	\$10,000
3 Mo	6.79	1.54	1.54	12	10,679
6 Mo	9.15	0.82	0.82	27	10,915
1 Yr	14.42	-1.49	-1.49	61	11,442
3 Yr Avg	10.84	2.68	2.68	2	13,619
5 Yr Avg	11.98	4.08	4.08	2	17,611
10 Yr Avg	7.79	1.37	1.37	12	21,179
15 Yr Avg	8.98	0.74	0.74	10	36,348

Tax Analysis	Tax Adj Rtn%	%Rank Cat	Tax-Cost Rat	%Rank Cat
3 Yr (estimated)	8.81	2	1.83	80
5 Yr (estimated)	10.30	1	1.50	60
10 Yr (estimated)	6.48	12	1.22	63

Potential Capital Gain Exposure: 32% of assets

## Morningstar's Take by Andrew Daniels, CFA, CMA 07-17-17

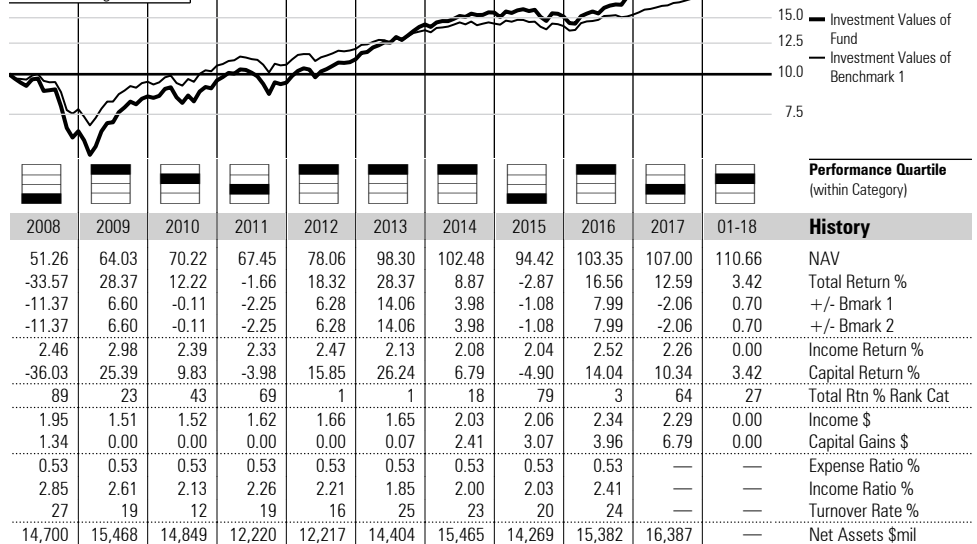
Dodge & Cox Balanced's deep investment team, decisive approach, and rock-bottom fees inspire confidence in its ability to outperform over the long term. The fund also benefits from the exemplary stewardship practices of its San Francisco-based parent company. The fund merits a Morningstar Analyst Rating of Gold.

Dodge & Cox's U.S. equity and U.S. fixed-income investment committees manage this fund. Each committee is composed of eight members who have been with the firm for an average of more than 20 years. Moreover, a deep and experienced analyst team, most of whom are Dodge & Cox lifers, supports the committees. The seasoned investment staff, combined with the consensus-oriented team approach, limits key-person risk.

The fund ranges beyond the 60%/40% balance between stocks and bonds that its name implies. By prospectus, the equity stake can range from 25% to 75% of assets, and it has been toward the high end in recent years. The allocation depends on relative valuations, and the portfolio is built with a three- to five-year time horizon in mind.

## Historical Profile

**Return** High  
**Risk** High  
**Rating** ★★★★★  
 Highest



## Rating and Risk

Time Period	Load-Adj Return %	Morningstar Rtn vs Cat	Morningstar Risk vs Cat	Morningstar Risk-Adj Rating
1 Yr	14.42			
3 Yr	10.84	High	High	★★★★★
5 Yr	11.98	High	High	★★★★★
10 Yr	7.79	+Avg	High	★★★★
Incept	9.93			

Other Measures	Standard Index	Best Fit Index
Alpha	1.0	1.4
Beta	1.22	0.80
R-Squared	75	91
Standard Deviation	8.56	
Mean	10.84	
Sharpe Ratio	1.20	

**Ticker** DODBX  
**Yield** 1.9%  
**Total Assets** \$16,387 mil

**Mstar Category**  
 Allocation--50% to 70% Equity

**Investment Style**  
 Equity

## Growth of \$10,000

— Investment Values of Fund  
 — Investment Values of Benchmark 1

**Performance Quartile**  
 (within Category)

## History

## Portfolio Analysis 12-31-17

### Total Stocks: 68

Share change since 09-30-17	Sector	YTD Ret %	% Assets
⊖ Charles Schwab Corp	Finan Svcs	3.83	2.64
⊖ Capital One Financial Cor	Finan Svcs	4.40	2.58
⊕ Wells Fargo & Co	Finan Svcs	8.42	2.52
⊕ Bank of America Corporati	Finan Svcs	8.40	2.46
⊕ Comcast Corp Class A	Comm Svcs	6.59	2.04
⊖ Alphabet Inc C	Technology	—	1.96
⊖ Microsoft Corp	Technology	11.07	1.91
⊖ Charter Communications In	Comm Svcs	12.29	1.84
Novartis AG ADR	Hlth Care	—	1.75

### Total Fixed Income: 340

Date of Maturity	Amount 000	Value \$000	% Assets
Jpmorgan Chase FRN	—	254,565	279,716
Wells Fargo Co New FRN	—	227,645	252,128

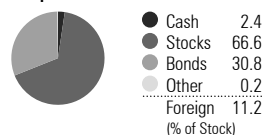
### Equity Style

Style: Blend  
 Size: Large-Cap

Value Measures	Rel Category
Price/Earnings	17.68 0.94
Price/Book	2.13 0.84
Price/Sales	1.89 0.97
Price/Cash Flow	10.25 1.04
Dividend Yield %	1.87 0.84

Growth Measures	% Rel Category
Long-Term Erngs	10.78 1.06
Book Value	0.28 0.13
Sales	-1.90 0.98
Cash Flow	-2.59 39.38
Historical Erngs	0.12 0.24
Market Cap %	
Giant 38.7	Small 0.2
Large 50.0	Micro 0.0
Mid 11.2	Avg \$mil: 72,542

### Composition - Net



### Fixed-Income Style

Duration: Limited  
 Quality: Medium

Value Measures	Rel Category
Avg Eff Duration <sup>1</sup>	4.3
Avg Eff Maturity	8.4 Yrs
Avg Credit Quality	BBB
Avg Wtd Coupon	4.56%

<sup>1</sup> figure provided by fund as of 12-31-17

Sector Weightings	% of Stocks	Rel Bmark 1
⚙ Cyclical	35.91	0.87
⚙ BasicMat	0.99	0.18
⚙ CnsmrCyc	6.30	0.54
⚙ FinanSvcs	28.62	1.54
⚙ Real Est	0.00	0.00
⚙ Sensitive	39.87	1.07
⚙ CommSvcs	7.46	2.27
⚙ Energy	8.17	1.40
⚙ Industrl	5.24	0.45
⚙ Technlgy	19.00	1.13
⚙ Defensive	24.21	1.14
⚙ CnsmrDef	1.50	0.19
⚙ Hlthcare	22.71	2.18
⚙ Utilities	0.00	0.00

**Address:** Dodge & Cox Funds  
 San Francisco, CA 94104  
 800-621-3979  
**Web Address:** www.dodgeandcox.com  
**Inception:** 06-26-31  
**Advisor:** Dodge & Cox  
**Subadvisor:** None

**Minimum Purchase:** \$2500  
**Add:** \$100  
**IRA:** \$1000  
**Min Auto Inv Plan:** —  
**Add:** \$100  
**Sales Fees:** No-load  
**Management Fee:** 0.50%  
**Actual Fees:** Mgt: 0.50% Dist: —  
**Expense Projections:** 3Yr: \$170 5Yr: \$296 10Yr: \$665  
**Income Distribution:** Quarterly

# Oakmark Global Select Investor

**Benchmark 1:** MSCI ACWI Large Cap NR USD  
**Benchmark 2:** MSCI ACWI Ex USA NR USD

**Morningstar Analyst Rating** 12-14-17



## Morningstar Pillars

Process	⊕ Positive
Performance	⊕ Positive
People	⊕ Positive
Parent	⊙ Neutral
Price	⊙ Neutral

## Morningstar Analyst Rating

Morningstar evaluates mutual funds based on five key pillars, which its analysts believe lead to funds that are more likely to outperform over the long term on a risk-adjusted basis.

## Analyst Rating Spectrum

Gold Silver Bronze Neutral Negative

## Pillar Spectrum

⊕ Positive ⊖ Negative ⊙ Neutral

## Performance 01-31-18

	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total
2013	7.59	5.88	9.02	7.74	33.80
2014	1.51	2.98	-3.65	1.83	2.57
2015	2.43	1.22	-8.55	7.42	1.85
2016	-3.82	-3.70	10.48	7.43	9.93
2017	5.83	6.18	4.71	2.98	21.18

Trailing	Total	+/- Bmark	+/- Bmark	%Rank	Growth of \$10,000
	Return%	1	2	Cat	
3 Mo	7.70	-1.76	-1.11	73	10,770
6 Mo	12.51	-1.95	-1.00	63	11,251
1 Yr	25.69	-2.11	-3.99	56	12,569
3 Yr Avg	13.97	1.99	4.12	14	14,803
5 Yr Avg	13.08	2.11	5.97	15	18,492
10 Yr Avg	10.73	4.74	7.28	1	27,700
15 Yr Avg	—	—	—	—	—

Tax Analysis	Tax Adj Rtn%	%Rank Cat	Tax-Cost Rat	%Rank Cat
3 Yr (estimated)	12.85	14	0.98	53
5 Yr (estimated)	11.86	16	1.08	47
10 Yr (estimated)	9.84	1	0.80	49

Potential Capital Gain Exposure: 27% of assets

## Morningstar's Take by Greg Carlson 12-14-17

Oakmark Global Select features the highest-conviction ideas from a proven team employing a disciplined approach, and thus earns a Morningstar Analyst Rating of Silver.

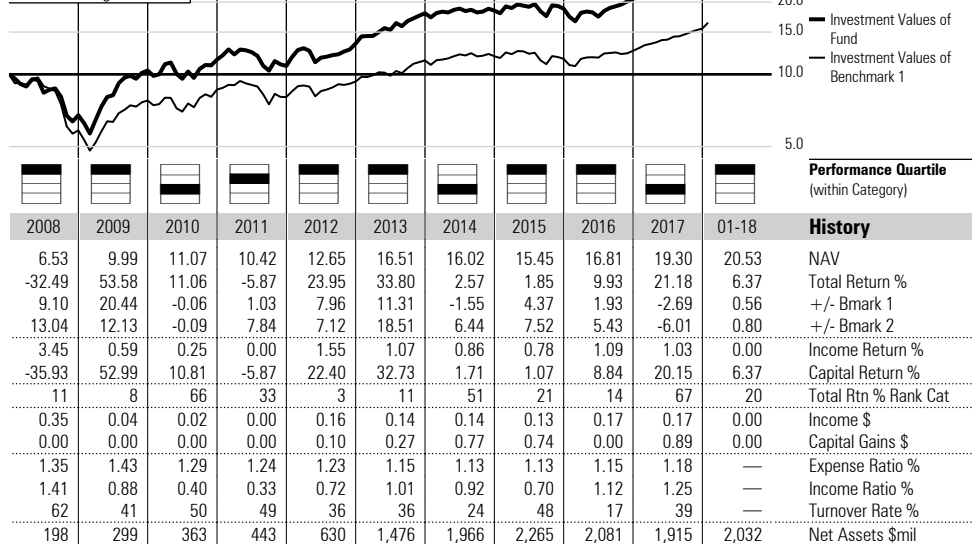
This fund is helmed by Bill Nygren of Gold-rated Oakmark OAKMX and David Herro of Gold-rated Oakmark International OAKIX. They have overseen the U.S. and non-U.S. portions of the portfolio, respectively, since its 2006 inception. In November 2016, Tony Coniaris joined Nygren and Eric Liu joined Herro as co-managers here. Coniaris has co-managed Oakmark Global Select OAKLX with Nygren since 2013, while Liu has overseen Japan-focused separately managed accounts for the firm. The managers are backed by roughly 20 other team members, most of them highly experienced.

The promotions are part of long-term succession planning at Harris Associates, but Herro and Nygren (who will be 57 and 59 at the end of 2017, respectively) aren't expected to leave anytime soon. They continue to serve as leads here and draw ideas from their respective charges.

Address: Harris Associates LP  
Chicago, IL 606057  
800-625-6275  
Web Address: www.oakmark.com  
Inception: 10-02-06  
Advisor: Harris Associates L.P.  
Subadvisor: None

## Historical Profile

Return High  
Risk Above Avg  
Rating ★★★★★  
Highest



## Rating and Risk

Time Period	Load-Adj Return %	Morningstar Rtn vs Cat	Morningstar Risk vs Cat	Morningstar Risk-Adj Rating
1 Yr	25.69			
3 Yr	13.97	+Avg	High	★★★★
5 Yr	13.08	+Avg	+Avg	★★★★
10 Yr	10.73	High	+Avg	★★★★★
Incept	9.64			

Other Measures	Standard Index	Best Fit Index
Alpha	4.1	5.5
Beta	0.98	0.96
R-Squared	79	87
Standard Deviation	13.55	
Mean	13.97	
Sharpe Ratio	1.00	

## Portfolio Analysis 12-31-17

### Total Stocks: 20

Share change since 09-30-17	Sector	Country	% Assets
⊖ Daimler AG	Cnsmr Cyc	Germany	7.91
Lloyds Banking Group PLC	Finan Svcs	United Kingdom	7.87
⊖ CNH Industrial NV	Industrl	United States	7.05
Alphabet Inc C	Technology	United States	6.06
Credit Suisse Group AG	Finan Svcs	Switzerland	5.79
TE Connectivity Ltd	Technology	United States	5.47
Bank of America Corporati	Finan Svcs	United States	5.38
⊕ WPP PLC	Cnsmr Cyc	United Kingdom	5.29
Citigroup Inc	Finan Svcs	United States	5.28
⊕ LafargeHolcim Ltd	Basic Mat	Switzerland	5.21
⊕ American International Gr	Finan Svcs	United States	4.56
⊕ Willis Towers Watson PLC	Finan Svcs	United States	4.47
Mastercard Inc A	Finan Svcs	United States	4.33
Oracle Corp	Technology	United States	4.03
⊕ Apache Corp	Energy	United States	3.70
⊖ Cie Financiere Richemont	Cnsmr Cyc	Switzerland	3.24
General Electric Co	Industrl	United States	2.89
⊖ Danone SA	Cnsmr Def	France	2.74
Diageo PLC	Cnsmr Def	United Kingdom	2.74
Kuehne + Nagel Internatio	Industrl	Switzerland	2.34

## Current Investment Style

Value Blend Growth	Market Cap	%	Sector Weightings	% of Stocks	Rel Bmark 1
Large Mid Small	Giant	57.8	🔄 Cyclical	61.57	1.60
	Large	25.3	🏠 BasicMat	5.41	1.16
	Mid	16.9	🏠 CnsmrCyc	17.06	1.60
	Small	0.0	🏠 FinanSvcs	39.10	1.86
	Micro	0.0	🏠 Real Est	0.00	0.00
Avg \$mil: 58,205			🔍 Sensitive	32.74	0.85
			🏠 CommSvcs	0.00	0.00
Value Measures	Rel Category		🔧 Energy	3.84	0.56
Price/Earnings	15.14	0.80	🏠 Industrl	12.74	1.33
Price/Book	1.61	0.57	🏠 Technlgy	16.16	0.90
Price/Sales	1.46	0.69	➡ Defensive	5.69	0.25
Price/Cash Flow	7.06	0.72	🏠 CnsmrDef	5.69	0.61
Dividend Yield %	2.76	1.23	🏠 Hlthcare	0.00	0.00
Growth Measures	% Rel Category		🏠 Utilities	0.00	0.00
Long-Term Erngs	8.91	0.81			
Book Value	-0.23	-0.06			
Sales	-0.71	-2.03			
Cash Flow	-9.59	-2.58			
Historical Erngs	6.42	1.51			

## Composition - Net

Cash	3.6	Bonds	0.0
Stocks	96.4	Other	0.0
Foreign (% of Stock)	44.8		

## Regional Exposure

UK/W. Europe	45	N. America	55
Japan	0	Latn America	0
Asia X Japan	0	Other	0

## Country Exposure

United States	55	Germany	8
Switzerland	17	France	3
UK	17		

 Silver

Process	⊕ Positive
Performance	⊕ Positive
People	⊕ Positive
Parent	⊕ Positive
Price	⊕ Positive

**EQ**



**Fidelity® Total Bond**

**Benchmark 1:** BBgBarc US Agg Bond TR USD  
**Benchmark 2:** BBgBarc US Agg Bond TR USD

Morningstar Analyst Rating 10-03-17



## Morningstar Pillars

Process	⊕ Positive
Performance	⊕ Positive
People	⊕ Positive
Parent	⊕ Positive
Price	⊕ Positive

**Morningstar Analyst Rating**

Morningstar evaluates mutual funds based on five key pillars, which its analysts believe lead to funds that are more likely to outperform over the long term on a risk-adjusted basis.

### Analyst Rating Spectrum

 Gold
  Silver
  Bronze
 Neutral
 Negative

### Pillar Spectrum

☒ Positive
 ☐ Negative
 ☐ Neutral

**Performance** 01-31-18

	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total
2013	0.30	-2.50	0.84	0.47	-0.92
2014	2.17	2.12	-0.06	1.22	5.54
2015	1.93	-1.44	-0.12	-0.76	-0.42
2016	3.23	2.91	1.79	-2.11	5.86
2017	1.32	1.30	1.11	0.40	4.19

Trailing	Total Return%	+/- Bmark 1	+/- Bmark 2	%Rank Cat	Growth of \$10,000
3 Mo	-0.40	0.43	0.43	20	9,960
6 Mo	0.17	0.52	0.53	22	10,017
1 Yr	2.88	0.73	0.73	31	10,288
3 Yr Avg	2.26	1.12	1.11	10	10,693
5 Yr Avg	2.74	0.73	0.73	12	11,448
10 Yr Avg	4.69	0.98	0.97	14	15,810
15 Yr Avg	4.74	0.68	0.68	19	20,035

<b>Tax Analysis</b>	<b>Tax Adj Rtn%</b>	<b>%Rank Cat</b>	<b>Tax-Cost Rat</b>	<b>%Rank Cat</b>
3 Yr (estimated)	0.87	11	1.36	83
5 Yr (estimated)	1.33	13	1.38	78
10 Yr (estimated)	3.02	17	1.60	83

Potential Capital Gain Exposure: 0% of assets

## Morningstar's Take by Emory Zink 10-03-17

Fidelity Total Bond benefits from a deep bench of sector specialists and resources at the firm, which is adroitly orchestrated by experienced portfolio managers. Those characteristics, taken together with attractive fees, support the fund's Morningstar Analyst Rating of Gold.

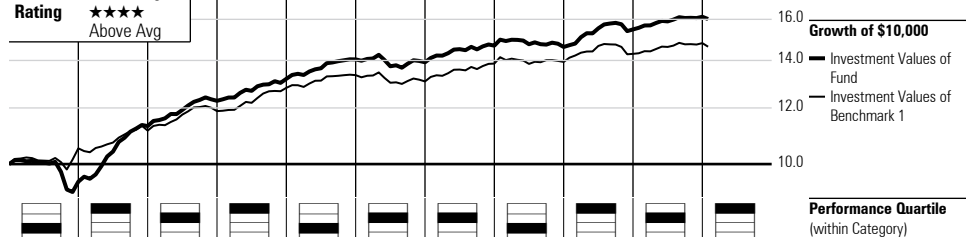
This fund's greatest strength is its process.

Experienced sector specialists, many with lauded track records in their own rights, provide guidance to lead manager Ford O'Neil and team. Besides investing in the typical investment-grade credit, mortgages, and U.S. Treasuries in the fund's Bloomberg Barclays U.S. Aggregate Bond Index benchmark, the fund may allocate up to 20% in non-investment-grade bonds, including high-yield and emerging-markets debt, when the team finds market valuations compelling. This gives the fund an edge versus more-conservative benchmarklike intermediate-term bond peers, but it may also invite more volatility.

The team has executed this mandate with skill. For example, through early 2016, anxiety over dipping oil prices caused volatility in energy-related names, but sector specialists recommended exposures to hard-hit emerging-markets and high-yield bonds, which

Address:	Fidelity Income Fund Boston, MA 02109 800-544-8544
Web Address:	<a href="http://www.institutional.fidelity.com">www.institutional.fidelity.com</a>
Inception:	10-15-02
Advisor:	Fidelity Management & Research Company
Subadvisor:	FMR Investment Management (U.K.) Limited

Historical Profile	
Return	Above Avg
Risk	Above Avg
Rating	★★★★ Above Avg



2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	01-18	History
9.20	10.47	10.72	10.92	10.95	10.44	10.68	10.26	10.52	10.64	10.54	NAV
-5.56	19.80	8.55	7.40	6.51	-0.92	5.54	-0.42	5.86	4.19	-0.74	Total Return %
-10.80	13.87	2.01	-0.44	2.30	1.10	-0.42	-0.97	3.21	0.65	0.42	+/- Bmark 1
-10.80	13.87	2.01	-0.44	2.30	1.10	-0.42	-0.97	3.21	0.65	0.42	+/- Bmark 2
5.03	5.34	4.15	3.82	2.97	2.78	2.92	3.05	3.06	2.80	0.22	Income Return %
-10.59	14.46	4.41	3.58	3.54	-3.71	2.62	-3.47	2.79	1.38	-0.95	Capital Return %
57	15	29	18	53	28	46	64	4	32	24	Total Rtn % Rank Cat
0.51	0.48	0.42	0.40	0.32	0.30	0.30	0.32	0.31	0.29	0.02	Income \$
0.07	0.03	0.21	0.18	0.36	0.11	0.03	0.06	0.03	0.03	0.00	Capital Gains \$
0.45	0.45	0.45	0.45	0.45	0.45	0.45	0.45	0.45	0.45	—	Expense Ratio %
5.12	5.52	4.37	3.89	3.29	2.75	3.07	2.99	3.25	2.84	—	Income Ratio %
122	104	130	168	155	201	108	140	134	137	—	Turnover Rate %
8,280	11,443	10,956	11,937	12,894	11,611	15,933	17,600	20,709	24,390	24,500	Net Assets \$mil

## Rating and Risk

Time Period	Load-Adj Return %	Morningstar Rtn vs Cat	Morningstar Risk vs Cat	Morningstar Risk-Adj Rating
1 Yr	2.88			
3 Yr	2.26	High	+Avg	★★★★★
5 Yr	2.74	+Avg	+Avg	★★★★
10 Yr	4.69	+Avg	+Avg	★★★★
Incept	4.89			

Other Measures	Standard Index	Best Fit Index
Alpha	1.2	0.3
Beta	0.90	0.7
R-Squared	74	92
Standard Deviation	2.81	
Mean	2.26	
Sharpe Ratio	0.63	

## Portfolio Analysis 12-31-17

	Date of		Value	%
<b>Total Fixed Income: 1482</b>	<b>Maturity</b>	<b>Amount 000</b>	<b>\$661</b>	<b>Assets</b>
High Yield Investments	—	—	3,642,661	11.09
US Treasury Note 1.875%	03-31-22	1,455,761	1,439,213	4.38
US Treasury Note 1.25%	03-31-21	1,180,775	1,151,541	3.51
US Treasury Note 1.75%	06-30-22	952,845	935,518	2.85
US Treasury Note 2%	12-31-21	906,934	902,274	2.75
US Treasury Note 1.875%	07-31-22	903,426	891,085	2.71
US Treasury Bond 3%	02-15-47	658,626	691,901	2.11
Fannie Mae 3.5% 30 Year	—	669,986	689,686	2.10
US Treasury Note 2.125%	07-31-24	649,329	641,469	1.95
US Treasury Note 2.25%	12-31-24	618,783	615,296	1.87
US Treasury Note 1.75%	12-31-20	600,000	595,784	1.81
US Treasury Note 1.25%	10-31-21	453,470	439,271	1.34
US Treasury Note	07-15-25	396,692	413,690	1.26
US Treasury Note	01-15-27	396,460	402,382	1.23
US Treasury Note 1.5%	05-15-20	408,760	404,800	1.23
Fannie Mae 3% 30 Year	—	389,700	391,259	1.19
Ginnie Mae 3% 30 Year	—	375,803	379,770	1.16
Fannie Mae 3% 15 Year	—	363,249	370,661	1.13
US Treasury Note 2.125%	12-31-22	368,686	367,101	1.12
Freddie Mac 3.5% 30 Yea	—	341,738	352,590	1.07

### Current Investment Style

Duration	Ltd	Mod	Ext		
Quality				High	
				Med	
				Low	

1 figure provided by fund

Avg Eff Duration <sup>1</sup>	5
Avg Eff Maturity	-
Avg Credit Quality	BBB
Avg Wtd Coupon	2.96%
Avg Wtd Price	90.47% of p

### Coupon Range

0% PIK	0
0% to 4%	78
4% to 6%	15
6% to 8%	5
8% to 10%	0
More than 10%	0

## Credit Analysis

AAA	60	BB
AA	1	B
A	9	Below B
BBB	17	Not Rated

### Sector Breakdown

Government	46
Government Related	2
Corporate	25
Agency MBS	17
Non-Agency Residential MBS	0
Commercial MBS	1
Covered Bond	0
Asset Backed	1
Municipal	1
Cash & Equivalents	6
Other	0

**Composition - Net**

Cash	4.4	Bonds	95.5
Stocks	0.0	Other	0.1

## Special Securities

Restricted/Illiquid Secs	5
Emerging-Markets Secs	3
Options/Futures/Warrants	0

# Western Asset Core Plus Bond I

Benchmark 1: BBGBarc US Agg Bond TR USD  
Benchmark 2: BBGBarc US Agg Bond TR USD

Morningstar Analyst Rating 03-10-17



## Morningstar Pillars

Process	⊕ Positive
Performance	⊕ Positive
People	⊕ Positive
Parent	⊕ Positive
Price	⊕ Positive

## Morningstar Analyst Rating

Morningstar evaluates mutual funds based on five key pillars, which its analysts believe lead to funds that are more likely to outperform over the long term on a risk-adjusted basis.

## Analyst Rating Spectrum

⊕ Gold ⊖ Silver ⊖ Bronze Neutral Negative

## Pillar Spectrum

⊕ Positive ⊖ Negative ⊖ Neutral

## Performance 01-31-18

	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total
2013	0.55	-2.64	0.64	0.41	-1.07
2014	2.78	2.84	0.35	1.52	7.68
2015	2.18	-1.80	0.72	0.24	1.31
2016	2.59	2.91	1.58	-2.29	4.79
2017	1.91	2.68	1.74	0.47	6.96

Trailing	Total	+/- Bmark	+/- Bmark	%Rank	Growth of
	Return%	1	2	Cat	\$10,000
3 Mo	0.05	0.88	0.88	7	10,005
6 Mo	0.60	0.95	0.95	8	10,060
1 Yr	5.79	3.64	3.64	2	10,579
3 Yr Avg	3.36	2.22	2.22	2	11,042
5 Yr Avg	3.78	1.77	1.77	2	12,038
10 Yr Avg	5.71	2.00	2.00	2	17,430
15 Yr Avg	5.74	1.68	1.68	5	23,096

Tax Analysis	Tax Adj Rtn%	%Rank Cat	Tax-Cost Rat	%Rank Cat
3 Yr (estimated)	1.78	2	1.53	94
5 Yr (estimated)	2.24	1	1.48	87
10 Yr (estimated)	4.01	1	1.61	84

Potential Capital Gain Exposure: 1% of assets

## Morningstar's Take by Maciej Kowara 03-10-17

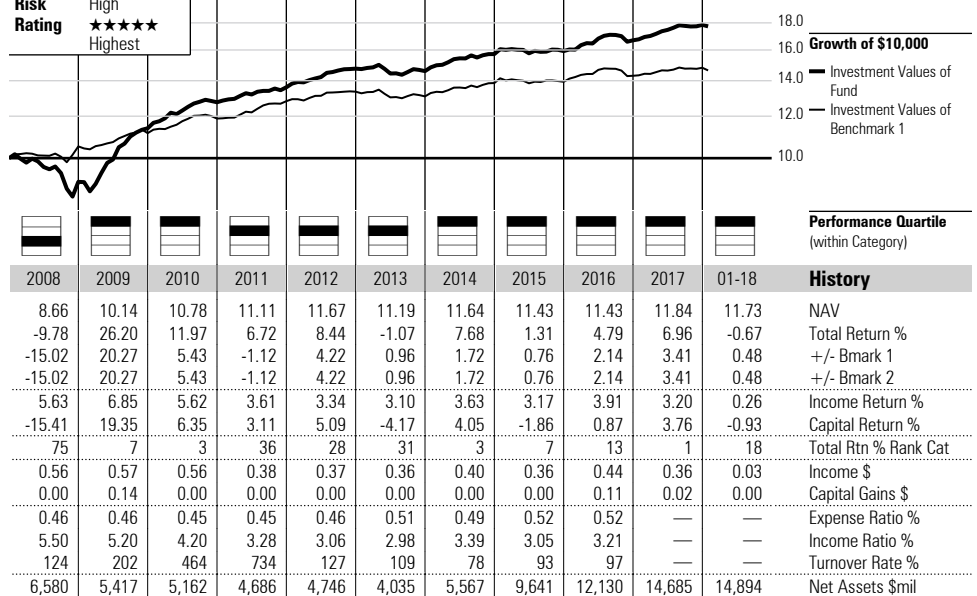
Risk management infrastructure enhancements and an improved Parent Pillar rating bolster an already impressive package at Western Asset Core Plus Bond, prompting an upgrade of the fund's Morningstar Analyst Rating to Gold.

The fund has long been rated Silver, in recognition of its thoughtful process, stable and experienced management team, research resources, excellent performance, and reasonable pricing. These good aspects haven't changed, but there were two changes that prompted the upgrade. One is the Parent rating, which is part of Morningstar's overall take on a fund. Western Asset's parent, Legg Mason, was recently upgraded to a Positive rating to better reflect the strength of its nine underlying affiliates' investment cultures; of these, Western Asset manages the most assets.

A change more relevant to the fund itself involves the 2016 rollout of Western's own risk management system. The introduction of this system, which took six years to build, puts Western Asset in the company of the more advanced players in this space. The benefit for the fund itself is that it allows for a more detailed and timely awareness of the various risks the fund is exposed to. As

## Historical Profile

Return High  
Risk High  
Rating ★★★★★  
Highest



## Rating and Risk

Time Period	Load-Adj Return %	Morningstar Rtn vs Cat	Morningstar Risk vs Cat	Morningstar Risk-Adj Rating
1 Yr	5.79			
3 Yr	3.36	High	High	★★★★★
5 Yr	3.78	High	+ Avg	★★★★★
10 Yr	5.71	High	High	★★★★★
Incept	6.13			

Other Measures	Standard Index	Best Fit Index
Alpha	2.2	1.3
Beta	0.99	0.82
R-Squared	77	89
Standard Deviation	3.03	
Mean	3.36	
Sharpe Ratio	0.95	

## Portfolio Analysis 12-31-17

Total Fixed Income: 1815	Date of Maturity	Amount 000	Value \$000	% Assets
US Treasury Bond 3.75%	11-15-43	1,158,380	1,385,986	6.28
US Treasury Bond 3%	02-15-47	756,630	804,312	3.64
Fed Natl Mort Assc 3.5%	01-15-46	751,400	771,477	3.50
US Treasury Bond 3%	05-15-45	622,540	656,342	2.97
Fx Fut Mexican Peso Fut	03-19-18	10,191,000	-520,866	2.36
Fx Fut Mexican Peso Fut	03-19-18	10,191,000	520,866	2.36
US Treasury Note 1.875%	08-31-22	383,910	380,986	1.73
Fed Natl Mort Assc 3%	01-15-31	308,900	314,632	1.43
US Treasury Note	04-15-22	312,350	314,747	1.43
Freddie Mac Gold Single	01-01-47	310,400	310,351	1.41
Fx Fut Jpn Yen Curr Fut	03-19-18	33,825,000	300,266	1.36
Fx Fut Jpn Yen Curr Fut	03-19-18	33,825,000	-300,266	1.36
FHLMC 3.5%	01-15-46	212,400	218,119	0.99
Govt Natl Mtg Asso 3.5%	01-15-46	207,900	214,917	0.97
Ginnie Mae Jumbos TBA 3	01-01-47	203,100	204,941	0.93
FHLMC 4%	01-15-46	185,000	193,455	0.88
US Treasury Bond 3%	05-15-47	182,636	192,764	0.87
FNMA	—	189,480	189,480	0.86
US Treasury Note 1.375%	04-30-21	194,370	190,636	0.86
US Treasury Bond 2.75%	08-15-47	185,920	188,111	0.85

## Current Investment Style

Duration	Ltd	Mod	Ext	Quality
				High Med Low
Avg Eff Duration <sup>1</sup>	6.6			
Avg Eff Maturity	12.7 Yrs			
Avg Credit Quality	BBB			
Avg Wtd Coupon	3.88%			
Avg Wtd Price	—			

Coupon Range	% of Bonds
0% PIK	4.8
0% to 4%	63.0
4% to 6%	23.0
6% to 8%	6.7
8% to 10%	2.1
More than 10%	0.4

Credit Analysis	% bonds 12-31-17
AAA	55
AA	3
A	15
BBB	12
Below B	4
Not Rated	1

Sector Breakdown	% Assets
Government	24
Government Related	4
Corporate	23
Agency MBS	19
Non-Agency Residential MBS	2
Commercial MBS	3
Covered Bond	0
Asset Backed	4
Municipal	0
Cash & Equivalents	10
Other	10

Composition - Net	% Assets
Cash	0.0
Bonds	99.3
Stocks	0.0
Other	0.7

Special Securities	% Assets
Restricted/Illiquid Secs	13
Emerging-Markets Secs	8
Options/Futures/Warrants	4

Address:	Western Asset Funds Inc Baltimore MD 21202 877-721-1926	Minimum Purchase:	\$100,000	Add: —	IRA: \$100,000
Web Address:	www.leggmason.com	Min Auto Inv Plan:	\$100,000	Add: —	
Inception:	07-08-98	Sales Fees:	No-load		
Advisor:	Legg Mason Partners Fund Advisor, LLC	Management Fee:	0.45% mx./0.40% mn.		
Subadvisor:	Western Asset Management Company Pte Ltd	Actual Fees:	Mgt: 0.40% Dist: —		
		Expense Projections:	3Yr: \$160 5Yr: \$284 10Yr: \$646		
		Income Distribution:	Monthly		

# Baird Aggregate Bond Inst

Benchmark 1: BBGBarc US Agg Bond TR USD  
Benchmark 2: BBGBarc US Agg Bond TR USD

Morningstar Analyst Rating 03-06-17



## Morningstar Pillars

Process	⊕ Positive
Performance	⊕ Positive
People	⊕ Positive
Parent	⊕ Positive
Price	⊕ Positive

## Morningstar Analyst Rating

Morningstar evaluates mutual funds based on five key pillars, which its analysts believe lead to funds that are more likely to outperform over the long term on a risk-adjusted basis.

## Analyst Rating Spectrum

⊕ Gold ⊕ Silver ⊕ Bronze Neutral Negative

## Pillar Spectrum

⊕ Positive ⊖ Negative ● Neutral

## Performance 01-31-18

	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total
2013	0.45	-2.52	0.71	0.13	-1.25
2014	2.36	2.38	0.24	1.76	6.89
2015	1.79	-1.64	1.08	-0.64	0.55
2016	3.03	2.55	0.76	-2.76	3.52
2017	1.04	1.66	0.99	0.45	4.20

Trailing	Total	+/- Bmark	+/- Bmark	%Rank	Growth of \$10,000
1 Yr	2.68	0.53	0.53	38	10,268
3 Yr Avg	1.62	0.48	0.48	32	10,495
5 Yr Avg	2.60	0.59	0.59	16	11,369
10 Yr Avg	4.30	0.59	0.59	27	15,238
15 Yr Avg	4.66	0.60	0.60	23	19,791

Tax Analysis	Tax Adj Rtn%	%Rank Cat	Tax-Cost Rat	%Rank Cat
3 Yr (estimated)	0.52	22	1.08	43
5 Yr (estimated)	1.39	10	1.18	52
10 Yr (estimated)	2.76	26	1.48	68

Potential Capital Gain Exposure: 0% of assets

## Morningstar's Take by Emory Zink 03-06-17

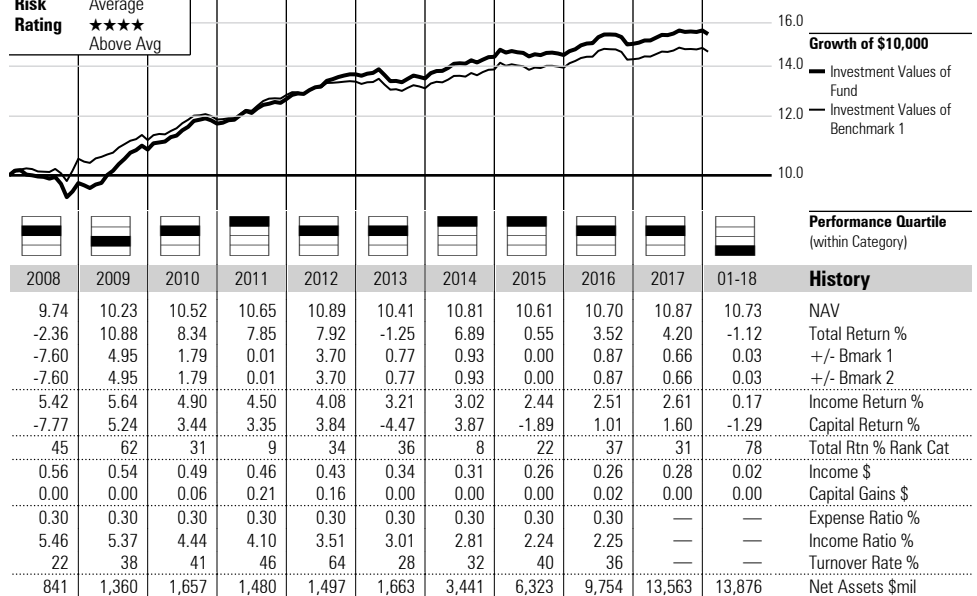
While Baird Aggregate Bond inhabits a well-trodden investment-grade landscape, management's experience, nimble implementation, and low fees have given the fund an edge, delivering attractive and dependable results to investors over the longer term and earning this fund a Morningstar Analyst Rating of Silver.

Mary Ellen Stanek leads a team of six named co-portfolio managers who average 33 years of experience in the industry and have contributed to this strategy from its inception in 2000. The team is rounded out with three additional senior portfolio managers and eight analysts. Although this is fewer in number than many larger firms with comparable funds, Stanek and her support counter this by sticking to sectors and investments that they can thoroughly research with the fund's given resources.

It is not only the firm's leadership that has remained stalwart--the process has been consistent as well. Similar to many intermediate-term bond Morningstar Category peers, the team invests in a mix of corporates, mortgages, and Treasuries, and it benchmarks itself against the Bloomberg Barclays U.S. Aggregate Bond Index. Emphasis has been on higher-quality holdings; the

## Historical Profile

Return Above Avg  
Risk Average  
Rating ★★★★★ Above Avg



## Rating and Risk

Time Period	Load-Adj Return %	Morningstar Rtn vs Cat	Morningstar Risk vs Cat	Morningstar Risk-Adj Rating
1 Yr	2.68			
3 Yr	1.62	+Avg	Avg	★★★★
5 Yr	2.60	+Avg	Avg	★★★★
10 Yr	4.30	+Avg	Avg	★★★★
Incept	5.35			

Other Measures	Standard Index	Best Fit Index
Alpha	0.5	0.5
Beta	1.00	1.00
R-Squared	99	99
Standard Deviation	2.70	
Mean	1.62	
Sharpe Ratio	0.43	

## Portfolio Analysis 12-31-17

Total Fixed Income: 1061	Date of Maturity	Amount 000	Value \$000	% Assets
US Treasury Bond 2.875%	05-15-43	690,750	710,258	4.97
US Treasury Bond 3.5%	02-15-39	462,356	528,079	3.70
US Treasury Note 2.5%	05-15-24	356,975	361,005	2.53
US Treasury Note 1.875%	03-31-22	282,675	279,484	1.96
US Treasury Note 1.75%	03-31-22	276,655	272,116	1.90
US Treasury Note 2%	11-15-26	194,675	188,401	1.32
US Treasury Note 2.25%	11-15-25	169,750	168,258	1.18
FHLMC 3%	02-01-32	86,325	88,043	0.62
FHLMC 3%	05-01-47	79,081	79,237	0.55
FHLMC CMO	08-25-25	72,374	75,277	0.53
FNMA 3.5%	10-01-43	74,011	76,280	0.53
FNMA 3.5%	09-01-43	65,635	67,798	0.47
FNMA 3.5%	11-01-46	64,667	66,431	0.47
FHLMC CMO 3.49%	01-25-24	61,625	64,699	0.45
FNMA 3.5%	01-01-32	59,793	62,179	0.44
FNMA 4%	02-01-42	54,725	57,464	0.40
FNMA 3.5%	02-01-45	51,921	53,607	0.38
Diamond 1 Fin Corp/Diam	06-15-21	50,575	52,700	0.37
FNMA 4%	11-01-45	50,835	53,173	0.37
FHLMC 3.5%	02-01-44	49,991	51,590	0.36

## Current Investment Style

Duration	Mod	Ext	Quality
Ltd	Mod	Ext	High
			Med
			Low
Avg Eff Duration <sup>1</sup>	6.0		
Avg Eff Maturity	7.9 Yrs		
Avg Credit Quality	A		
Avg Wtd Coupon	3.51%		
Avg Wtd Price	103.68% of par		

Coupon Range	% of Bonds
0% PIK	0.0
0% to 4%	75.9
4% to 6%	19.6
6% to 8%	3.0
8% to 10%	1.4
More than 10%	0.0

Credit Analysis	% bonds 12-31-17
AAA	53
AA	5
A	19
BBB	23
Below B	0
Not Rated	0

Sector Breakdown	% Assets
Government	18
Government Related	0
Corporate	43
Agency MBS	24
Non-Agency Residential MBS	2
Commercial MBS	4
Covered Bond	0
Asset Backed	5
Municipal	1
Cash & Equivalents	3
Other	0

Composition - Net	% Assets
Cash	2.5
Bonds	97.3
Stocks	0.0
Other	0.2

Special Securities	% Assets
Restricted/Illiquid Secs	16
Emerging-Markets Secs	1
Options/Futures/Warrants	0

Address:	Baird Funds Inc Milwaukee, WI 53202 866-442-2473	Minimum Purchase:	\$25000	Add: —	IRA: \$25000
Web Address:	www.bairdfunds.com	Min Auto Inv Plan:	\$25000	Add: —	
Inception:	09-29-00	Sales Fees:	No-load		
Advisor:	Robert W. Baird & Co. Incorporated	Management Fee:	0.25%, 0.05%A		
Subadvisor:	None	Actual Fees:	Mgt:0.25% Dist:—		
		Expense Projections:	3Yr:\$97 5Yr:\$169 10Yr:\$381		
		Income Distribution:	Monthly		

# Baird Short-Term Bond Inst

**Benchmark 1:** BBgBarc US Govt/Credit 1-5 Yr TR USD  
**Benchmark 2:** BBgBarc US Agg Bond TR USD

**Morningstar Analyst Rating** 03-06-17



## Morningstar Pillars

Process	⊕ Positive
Performance	⊕ Positive
People	⊕ Positive
Parent	⊕ Positive
Price	⊕ Positive

## Morningstar Analyst Rating

Morningstar evaluates mutual funds based on five key pillars, which its analysts believe lead to funds that are more likely to outperform over the long term on a risk-adjusted basis.

## Analyst Rating Spectrum

⊕ Gold ⊕ Silver ⊕ Bronze Neutral Negative

## Pillar Spectrum

⊕ Positive ⊖ Negative ● Neutral

## Performance 01-31-18

	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total
2013	0.52	-0.36	0.60	0.56	1.33
2014	0.59	0.72	-0.02	0.20	1.49
2015	0.79	0.08	0.26	-0.24	0.89
2016	1.21	1.12	0.27	-0.36	2.25
2017	0.58	0.52	0.51	-0.09	1.53

Trailing	Total	+/- Bmark	+/- Bmark	%Rank	Growth of \$10,000
	Return%	1	2	Cat	
3 Mo	-0.33	0.46	0.50	50	9,967
6 Mo	-0.11	0.64	0.24	49	9,989
1 Yr	1.02	0.54	-1.13	60	10,102
3 Yr Avg	1.28	0.51	0.14	38	10,389
5 Yr Avg	1.41	0.40	-0.60	24	10,725
10 Yr Avg	2.26	0.06	-1.45	43	12,505
15 Yr Avg	—	—	—	—	—

Tax Analysis	Tax Adj Rtn%	%Rank Cat	Tax-Cost Rat	%Rank Cat
3 Yr (estimated)	0.56	31	0.71	51
5 Yr (estimated)	0.67	19	0.73	60
10 Yr (estimated)	1.26	48	0.97	65

Potential Capital Gain Exposure: -1% of assets

## Morningstar's Take by Emory Zink 03-06-17

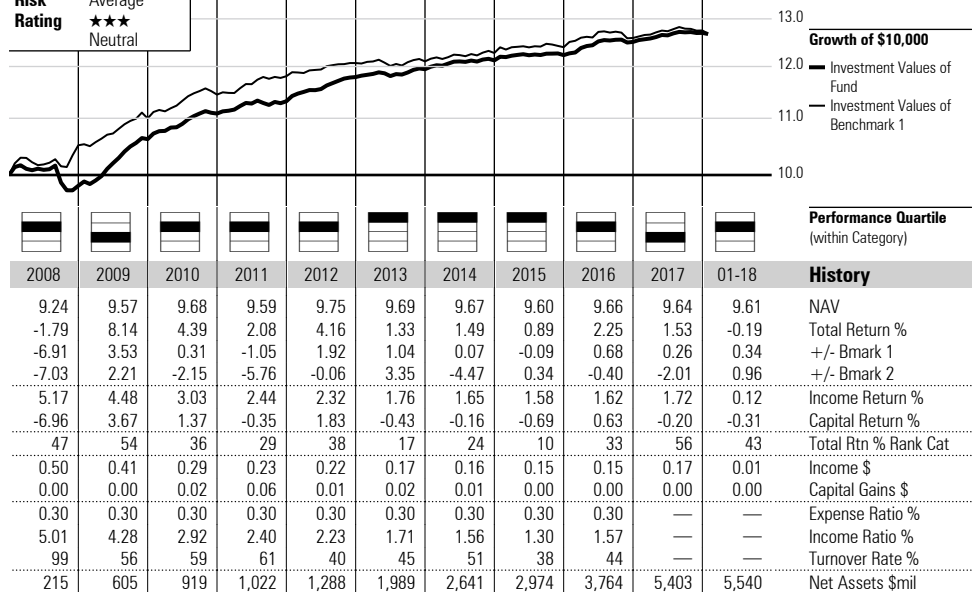
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Mary Ellen Stanek leads a team of six named co-portfolio managers who average 33 years of experience in the industry and have contributed to this strategy from its inception in 2004. The team is rounded out with three additional senior portfolio managers and eight analysts. Although this is fewer in number than many larger firms with comparable funds, Stanek and her support counter this by sticking to sectors and investments that they can thoroughly research with the fund's given resources.

It is not only the firm's leadership that has remained stalwart--the process has been consistent as well. Similar to many of its short-term bond Morningstar Category peers, the team invests in a mix of corporates, mortgages, and Treasuries, and it benchmarks itself against the Bloomberg Barclays U.S. Government/Credit 1-3 Year Index. Emphasis is on higher-quality holdings,

## Historical Profile

**Return** Average  
**Risk** Average  
**Rating** ★★★  
 Neutral



## Rating and Risk

Time Period	Load-Adj Return %	Morningstar Rtn vs Cat	Morningstar Risk vs Cat	Morningstar Risk-Adj Rating
1 Yr	1.02			
3 Yr	1.28	Avg	Avg	★★★
5 Yr	1.41	+ Avg	Avg	★★★★
10 Yr	2.26	Avg	-Avg	★★★
Incept	2.72			

Other Measures	Standard Index	Best Fit Index
Alpha	0.6	0.6
Beta	0.26	0.76
R-Squared	66	80
Standard Deviation	0.82	
Mean	1.28	
Sharpe Ratio	0.92	

## Portfolio Analysis 12-31-17

Total Fixed Income: 559	Date of Maturity	Amount 000	Value \$000	% Assets
US Treasury Note 1.375%	08-31-20	836,075	823,860	15.04
US Treasury Note 1.625%	08-31-19	162,750	162,089	2.96
US Treasury Note 1.125%	09-30-21	105,000	101,313	1.85
Citibank Cct 2017-A3 1	04-07-22	33,225	33,018	0.60
Chesapeake Fdg li Llc 2	05-15-29	29,965	29,869	0.55
Keysight Tech 3.3%	10-30-19	28,625	28,896	0.53
FHLMC CMO 3.531%	06-25-20	27,325	28,070	0.51
Vale Overseas 5.875%	06-10-21	25,594	27,872	0.51
Zimmer Biomet Hldgs 2.7	04-01-20	27,610	27,623	0.50
Broadcom Corp/Broadcom	01-15-20	27,000	26,817	0.49
Molex Electnc Tech 144A	04-15-20	25,115	25,120	0.46
Natl Australia Bk N Y B	01-10-20	24,600	24,575	0.45
Newell Brands 3.15%	04-01-21	24,283	24,555	0.45
Dxc Tech 2.875%	03-27-20	23,714	23,829	0.44
Jackson Natl Life Gbl F	01-30-20	24,125	24,039	0.44
Verizon Comms 2.946%	03-15-22	23,880	24,025	0.44
Cap One Cc Tr 2017-4 1	07-17-23	23,500	23,351	0.43
Comm Mtg Tr 2012-Ccre1	05-17-45	23,360	23,667	0.43
Natl Bk Of Canada 2.15%	06-12-20	23,525	23,391	0.43
Sonoma Cnty Calif Pensi	12-01-22	20,910	22,252	0.41

## Current Investment Style

Duration	Mod	Ext	Quality
Ltd			High
			Med
			Low

1 figure provided by fund  
 Avg Eff Duration<sup>1</sup> 1.9  
 Avg Eff Maturity 2.1 Yrs  
 Avg Credit Quality A  
 Avg Wtd Coupon 2.77%  
 Avg Wtd Price 100.69% of par

Coupon Range	% of Bonds
0% PIK	0.0
0% to 4%	82.6
4% to 6%	11.3
6% to 8%	4.3
8% to 10%	1.8
More than 10%	0.0

Credit Analysis	% bonds 12-31-17
AAA	37
AA	9
A	22
BBB	32
Below B	0
Not Rated	0

## Sector Breakdown % Assets

Government	20
Government Related	1
Corporate	57
Agency MBS	2
Non-Agency Residential MBS	1
Commercial MBS	2
Covered Bond	0
Asset Backed	13
Municipal	2
Cash & Equivalents	3
Other	0

Composition - Net	Bonds	Other
0% PIK	97.1	0.0
Cash	2.9	0.0

Special Securities	
Restricted/Illiquid Secs	24
Emerging-Markets Secs	1
Options/Futures/Warrants	0

Address:	Baird Funds Inc Milwaukee, WI 53202 866-442-2473	Minimum Purchase: \$25000	Add: —	IRA: \$25000
Web Address:	www.bairdfunds.com	Min Auto Inv Plan: \$25000	Add: —	
Inception:	08-31-04	Sales Fees: No-load		
Advisor:	Robert W. Baird & Co. Incorporated	Management Fee: 0.25%, 0.05%A		
Subadvisor:	None	Actual Fees: Mgt:0.25% Dist:—		
		Expense Projections: 3Yr:\$97 5Yr:\$169 10Yr:\$381		
		Income Distribution: Monthly		



# T. Rowe Price High Yield I

Benchmark 1: ICE BofAML US High Yield TR USD

Benchmark 2: BBgBarc US Agg Bond TR USD

Morningstar Analyst Rating 04-25-17



## Morningstar Pillars

Process	⊕ Positive
Performance	⊕ Positive
People	⊕ Positive
Parent	⊕ Positive
Price	⊕ Positive

## Morningstar Analyst Rating

Morningstar evaluates mutual funds based on five key pillars, which its analysts believe lead to funds that are more likely to outperform over the long term on a risk-adjusted basis.

## Analyst Rating Spectrum

⊕ Gold ⊖ Silver ⊖ Bronze Neutral Negative

## Pillar Spectrum

⊕ Positive ⊖ Negative ● Neutral

## Performance 01-31-18

	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total
2013	—	—	—	—	—
2014	—	—	—	—	—
2015	—	—	—	-1.27	—
2016	2.89	3.94	4.99	2.10	14.64
2017	2.51	2.02	1.98	0.80	7.50

Trailing	Total Return%	+/- Bmark	+/- Bmark	%Rank	Growth of \$10,000
3 Mo	0.66	0.00	1.49	53	10,066
6 Mo	2.05	0.12	2.41	41	10,205
1 Yr	6.54	-0.20	4.40	30	10,654
3 Yr Avg	—	—	—	—	—
5 Yr Avg	—	—	—	—	—
10 Yr Avg	—	—	—	—	—
15 Yr Avg	—	—	—	—	—

Tax Analysis	Tax Adj Rtn%	%Rank Cat	Tax-Cost Rat	%Rank Cat
3 Yr (estimated)	—	—	—	—
5 Yr (estimated)	—	—	—	—
10 Yr (estimated)	—	—	—	—

Potential Capital Gain Exposure: -3% of assets

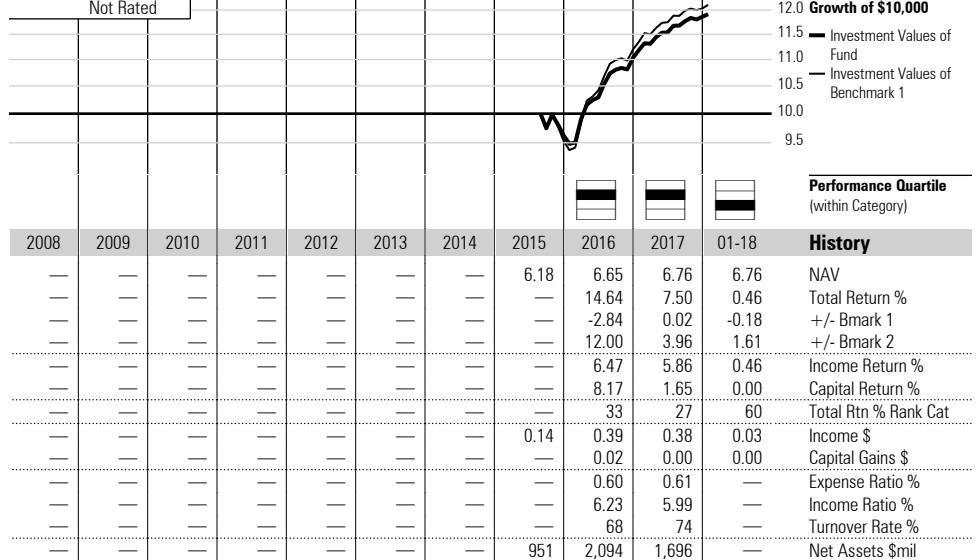
## Morningstar's Take by Cara Esser, CFA 04-25-17

T. Rowe Price High Yield has implemented the same value-driven process since manager Mark Vasekiv took over in 1996. Rigorous bottoms-up credit selection has been successfully married with top-down macro analysis from T. Rowe Price's veteran investment committee members, all at a reasonable price. T. Rowe Price and Vasekiv have a history of putting shareholders first, including by closing this fund to new investors in April 2012 (the second time during Vasekiv's tenure). The fund retains its Morningstar Analyst Rating of Gold.

Post-2008, Vasekiv and his team have taken a more opportunistic approach here, crossing the credit spectrum, significantly over- and underweighting sectors, and adding out-of-benchmark securities as valuations warrant. Since 2009, the team has taken its non-U.S. stake as high as one third of the portfolio, including, at times, a sizable allocation to emerging-markets corporate bonds. Bank loans have figured prominently here in recent years, reaching 14% of the portfolio as of December 2016, up from about 8% a year earlier. Vasekiv has believed we are in the last stages of a credit cycle for some time and prefers higher-quality credits, including first-lien bank

## Historical Profile

Return —  
Risk —  
Rating Not Rated



## Rating and Risk

Time Period	Load-Adj Return %	Morningstar Rtn vs Cat	Morningstar Risk vs Cat	Morningstar Risk-Adj Rating
1 Yr	6.54	—	—	—
3 Yr	—	—	—	—
5 Yr	—	—	—	—
10 Yr	—	—	—	—
Incept	7.48	—	—	—

## Other Measures

	Standard Index	Best Fit Index
Alpha	—	—
Beta	—	—
R-Squared	—	—
Standard Deviation	—	—
Mean	—	—
Sharpe Ratio	—	—

## Portfolio Analysis 12-31-17

Total Fixed Income: 407	Date of Maturity	Amount 000	Value \$000	% Assets
Altice Sa 144A 7.625%	02-15-25	117,950	112,937	1.33
Scientific Games Intl I	12-01-22	102,455	112,316	1.33
ASURION LLC TL B2 2L BA	07-13-25	83,425	85,641	1.01
Neptune Finco 144A 10.8	10-15-25	59,012	70,077	0.83
Cco Hldgs Llc / Cco Hld	05-01-26	68,220	69,755	0.82
UBER TECHNOLOGIES INC T	07-07-23	69,125	69,453	0.82
VERITAS US INC TL B1 1L	01-27-23	68,156	68,270	0.81
Nrg Engy 7.25%	05-15-26	60,885	66,289	0.78
Tesla 144A 5.3%	08-15-25	67,720	64,842	0.77
Western Digital 10.5%	04-01-24	54,705	63,389	0.75
Altice Financing S.A. 1	05-15-26	56,740	60,428	0.71
Cco Hldgs Llc / Cco Hld	02-01-28	61,625	60,007	0.71
Intelsat Jackson Hldgs	09-30-22	49,250	56,761	0.67
Standardaero Aviation H	07-15-23	51,990	57,124	0.67
Standard Chartered 144A	12-29-49	50,680	54,734	0.65
ENERGY FUTURE INTERMED	06-28-18	52,310	52,422	0.62
Amer Axle & Mfg 144A 6	04-01-25	48,610	51,284	0.61
Ardagh Packaging 144A 7	05-15-24	47,000	51,113	0.60
Intesa Sanpaolo S P A 1	12-29-49	46,885	50,952	0.60
Unicredit Spa Cv	04-03-49	45,755	50,102	0.59

## Current Investment Style

Duration	Ltd	Mod	Ext	Quality
				High Med Low
Avg Eff Duration <sup>1</sup>	3.3			
Avg Eff Maturity	6.7 Yrs			
Avg Credit Quality	B			
Avg Wtd Coupon	6.82%			
Avg Wtd Price	117.53% of par			

## Coupon Range

% of Bonds	
0% PIK	0.0
0% to 4%	1.9
4% to 6%	35.7
6% to 8%	42.5
8% to 10%	15.8
More than 10%	4.1

## Credit Analysis

% bonds 12-31-17	
AAA	3
AA	0
A	0
BBB	1
Below B	18
Not Rated	4

## Sector Breakdown

% Assets	
Government	0
Government Related	0
Corporate	99
Agency MBS	0
Non-Agency Residential MBS	0
Commercial MBS	0
Covered Bond	0
Asset Backed	0
Municipal	0
Cash & Equivalents	0
Other	0

## Composition - Net

	Bonds	Other
Cash	0.2	89.1
Stocks	1.3	9.4

## Special Securities

Restricted/Illiquid Secs	49
Emerging-Markets Secs	2
Options/Futures/Warrants	0

Address:	T. Rowe Price High Yield Fund, Inc. Baltimore MD 21202 800-638-8790	Minimum Purchase:	\$100,000	Add: —	IRA: —
Web Address:	www.troweprice.com	Min Auto Inv Plan:	—	Add: —	
Inception:	08-28-15	Sales Fees:	No-load, 2.00%R		
Advisor:	T. Rowe Price Associates, Inc.	Management Fee:	0.30%		
Subadvisor:	None	Actual Fees:	Mgt:0.59% Dist:—		
		Expense Projections:	3Yr:\$195 5Yr:\$340 10Yr:\$762		
		Income Distribution:	Monthly		

# Templeton Global Bond Adv

Benchmark 1: Citi WGBI NonUSD USD  
Benchmark 2: BBGBarc US Agg Bond TR USD

Morningstar Analyst Rating 10-19-17



## Morningstar Pillars

Process	⊕ Positive
Performance	⊕ Positive
People	⊕ Positive
Parent	● Neutral
Price	⊕ Positive

## Morningstar Analyst Rating

Morningstar evaluates mutual funds based on five key pillars, which its analysts believe lead to funds that are more likely to outperform over the long term on a risk-adjusted basis.

## Analyst Rating Spectrum

⊕ Gold ⊖ Silver ⊖ Bronze Neutral Negative

## Pillar Spectrum

⊕ Positive ⊖ Negative ● Neutral

## Performance 01-31-18

	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total
2013	1.41	-2.73	1.07	2.71	2.41
2014	0.76	2.68	0.06	-1.63	1.84
2015	0.22	-0.27	-6.11	2.26	-4.03
2016	0.09	-0.37	-1.27	8.28	6.61
2017	4.65	-1.30	1.19	-1.81	2.62

Trailing	Total	+/- Bmark	+/- Bmark	%Rank	Growth of
	Return%	1	2	Cat	\$10,000
3 Mo	-0.07	-5.69	0.75	83	9,993
6 Mo	0.98	-3.66	1.33	77	10,098
1 Yr	4.27	-8.00	2.12	74	10,427
3 Yr Avg	2.16	-1.45	1.02	60	10,663
5 Yr Avg	1.99	1.35	-0.02	30	11,034
10 Yr Avg	5.73	3.37	2.01	2	17,451
15 Yr Avg	7.68	3.48	3.62	1	30,328

Tax Analysis	Tax Adj Rtn%	%Rank Cat	Tax-Cost Rat	%Rank Cat
3 Yr (estimated)	1.18	58	0.97	65
5 Yr (estimated)	0.41	47	1.55	88
10 Yr (estimated)	3.74	6	1.88	91

Potential Capital Gain Exposure: 1% of assets

## Morningstar's Take by Karin Anderson 10-19-17

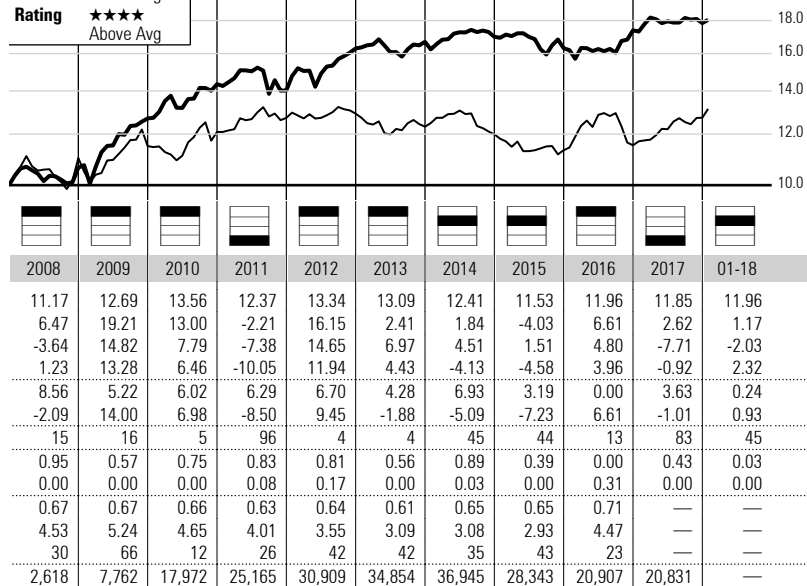
Templeton Global Bond benefits from a skilled lead manager and analyst bench, consistent approach, and reasonable fees, supporting a Morningstar Analyst Rating of Gold.

For years, lead manager Michael Hasenstab has mostly avoided low-yielding debt of the United States, eurozone, and Japan, which dominate most peer funds' portfolios. Instead, he has preferred emerging-markets bonds and currencies given what he views as those countries' better fiscal prospects. That includes longtime portfolio anchors Indonesia (12% as of July 2017) and South Korea (9%), as well as more recent additions of Mexico (16%) and Brazil (16%). As Mexican and Brazilian debt sold off in 2015's third quarter, Hasenstab significantly built out those positions. Over time, he's shown ample willingness to buy what the rest of the market shuns. He loaded up on Irish bonds in the depths of the 2011 eurozone crisis. And he stuck with a low-single-digit stake in conflict-torn Ukraine in 2014 and into 2015 as the country restructured its debt.

The fund also stands out from the crowd thanks to its significant, and longtime, bets against the yen (36%

## Historical Profile

Return Above Avg  
Risk Above Avg  
Rating ★★★★★ Above Avg



## Rating and Risk

Time Period	Load-Adj Return %	Morningstar Rtn vs Cat	Morningstar Risk vs Cat	Morningstar Risk-Adj Rating
1 Yr	4.27			
3 Yr	2.16	Avg	+ Avg	★★★★
5 Yr	1.99	+ Avg	+ Avg	★★★★★
10 Yr	5.73	High	+ Avg	★★★★★
Incept	6.99			

Other Measures	Standard Index	Best Fit Index
Alpha	2.1	-3.3
Beta	-0.35	0.39
R-Squared	2	35
Standard Deviation	6.59	
Mean	2.16	
Sharpe Ratio	0.28	

as of July 2017) and euro (41%) that are meant to serve as a hedge against rises in U.S. interest rates (a negative factor for emerging-markets bonds). Though the fund courts ample currency and credit risk, it shuns interest-rate risk given Hasenstab's concerns about global inflation which he believes could lead to permanent loss of capital. As a result, the fund's duration ran around one year in 2013 and 2014, already a very low level within the category, but it's run close to zero since late 2015.

The fund's cautious tack on interest rates and currency hedges have held the fund back at various times in recent years, and its emerging-markets-heavy profile has caused it to move in sync with riskier assets and sport one of the highest correlations to equities in the group. Still, patient investors remain in good hands given the manager's knack for finding long-term winners. The fund's absolute returns are topnotch during Hasenstab's decade-plus tenure.

Ticker TGBAX Yield 3.6% SEC Yield 4.98% Total Assets \$37,875 mil Mstar Category World Bond

Investment Style  
Fixed Income

## Growth of \$10,000

Investment Values of Fund  
Investment Values of Benchmark 1

Performance Quartile (within Category)

## History

2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	01-18	NAV
11.17	12.69	13.56	12.37	13.34	13.09	12.41	11.53	11.96	11.85	11.96	NAV
6.47	19.21	13.00	-2.21	16.15	2.41	1.84	-4.03	6.61	2.62	1.17	Total Return %
-3.64	14.82	7.79	-7.38	14.65	6.97	4.51	1.51	4.80	-7.71	-2.03	+/- Bmark 1
1.23	13.28	6.46	-10.05	11.94	4.43	-4.13	-4.58	3.96	-0.92	2.32	+/- Bmark 2
8.56	5.22	6.02	6.29	6.70	4.28	6.93	3.19	0.00	3.63	0.24	Income Return %
-2.09	14.00	6.98	-8.50	9.45	-1.88	-5.09	-7.23	6.61	-1.01	0.93	Capital Return %
15	16	5	96	4	4	45	44	13	83	45	Total Rtn % Rank Cat
0.95	0.57	0.75	0.83	0.81	0.56	0.89	0.39	0.00	0.43	0.03	Income \$
0.00	0.00	0.00	0.08	0.17	0.00	0.03	0.00	0.31	0.00	0.00	Capital Gains \$
0.67	0.67	0.66	0.63	0.64	0.61	0.65	0.65	0.71	—	—	Expense Ratio %
4.53	5.24	4.65	4.01	3.55	3.09	3.08	2.93	4.47	—	—	Income Ratio %
30	66	12	26	42	42	35	43	23	—	—	Turnover Rate %
2,618	7,762	17,972	25,165	30,909	34,854	36,945	28,343	20,907	20,831	—	Net Assets \$mil

## Portfolio Analysis 12-31-17

Total Fixed Income: 107	Date of Maturity	Amount 000	Value \$000	% Assets
United Mexican States 8	06-11-20	529,790	2,719,397	7.02
Secretaria Tesouro Nacl	01-01-23	4,647	1,419,601	3.66
United Mexican States 6	06-10-21	281,607	1,385,751	3.58
Brazil Federative Rep 1	01-01-21	4,149	1,289,396	3.33
India (Rep Of) 8.83%	11-25-23	52,330,900	875,952	2.26
Indonesia (Rep Of) 8.37%	03-15-24	10,037,615,000	822,503	2.12
Brazil Federative Rep	07-01-20	3,281	806,217	2.08
Korea (Republic Of) 1.75	12-10-18	759,465,000	710,881	1.83
Argentina (Rep Of) 15.5	10-17-26	11,470,275	624,294	1.61
Republic Of Colombia 7	09-18-30	1,657,779,800	606,666	1.57
Brazil Federative Rep	01-01-20	2,325	601,006	1.55
Argentina (Rep Of) 18.2	10-03-21	10,583,367	583,897	1.51
Indonesia (Rep Of) 9.5%	07-15-23	6,667,220,000	568,563	1.47
Indonesia (Rep Of) 8.37%	09-15-26	6,518,855,000	543,899	1.40
Indonesia (Rep Of) 8.25%	07-15-21	5,990,194,000	474,463	1.22
Korea Monetary Stab Bon	10-08-18	473,590,000	443,022	1.14
Brazil Federative Rep 1	01-01-25	1,338	402,934	1.04
Republic Of Colombia 7	08-26-26	1,072,334,700	383,830	0.99
Food Corp Of India 9.95	03-07-22	22,550,000	379,770	0.98
Ukraine Cabinet Of Mini	05-31-40	650,958	362,746	0.94

## Current Investment Style

Duration	Mod	Ext	Quality
Low	High	Med	Low
Avg Eff Duration <sup>1</sup>	-0.4		
Avg Eff Maturity	3.3 Yrs		
Avg Credit Quality	BB		
Avg Wtd Coupon	8.79%		
Avg Wtd Price	—		

## Coupon Range

% of Bonds	
0% PIK	12.5
0% to 4%	9.0
4% to 6%	2.3
6% to 8%	26.4
8% to 10%	37.4
More than 10%	12.3

## Credit Analysis

% bonds 12-31-17	
AAA	7
AA	7
A	21
BBB	35
Below B	0
Not Rated	0

## Sector Breakdown

% Assets	
Government	62
Government Related	3
Corporate	0
Agency MBS	0
Non-Agency Residential MBS	0
Commercial MBS	0
Covered Bond	0
Asset Backed	0
Municipal	0
Cash & Equivalents	36
Other	0

## Composition - Net

Cash	35.7	Bonds 64.4
Stocks	-0.4	Other 0.3

## Special Securities

Restricted/Illiquid Secs	1
Emerging-Markets Secs	60
Options/Futures/Warrants	0

Address:	Templeton Income Trust Fort Lauderdale, FL 33394-3091 800-342-5236	Minimum Purchase:	\$0	Add: —	IRA: —
Web Address:	www.franklintempleton.com	Min Auto Inv Plan:	—	Add: —	
Inception:	01-02-97	Sales Fees:	No-load		
Advisor:	Franklin Advisers, Inc.	Management Fee:	0.65% mx/0.46% mn., 0.15%A		
Subadvisor:	None	Actual Fees:	Mgt:0.48% Dist:—		
		Expense Projections:	3Yr:\$231 5Yr:\$406 10Yr:\$915		
		Income Distribution:	Monthly		

# Vanguard Shrt-Term Infl-Prot Sec Idx Adm

**Benchmark 1:** BBgBarc US Treasury US TIPS TR USD  
**Benchmark 2:** BBgBarc US Agg Bond TR USD

**Morningstar Analyst Rating** 01-03-18



## Morningstar Pillars

Process	⊕ Positive
Performance	⊕ Positive
People	⊕ Positive
Parent	⊕ Positive
Price	⊕ Positive

## Morningstar Analyst Rating

Morningstar evaluates mutual funds based on five key pillars, which its analysts believe lead to funds that are more likely to outperform over the long term on a risk-adjusted basis.

## Analyst Rating Spectrum

⊕ Gold ⊖ Silver ⊖ Bronze Neutral Negative

## Pillar Spectrum

⊕ Positive ⊖ Negative ● Neutral

## Performance 01-31-18

	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total
2013	0.52	-2.42	0.61	-0.23	-1.54
2014	0.16	1.54	-1.39	-1.46	-1.18
2015	0.33	0.54	-0.61	-0.41	-0.17
2016	1.82	0.85	0.24	-0.21	2.72
2017	0.69	-0.52	0.45	0.21	0.82

Trailing	Total	+/- Bmark	+/- Bmark	%Rank	Growth of \$10,000
	Return%	1	2	Cat	
3 Mo	-0.28	-0.46	0.55	77	9,972
6 Mo	0.09	-0.72	0.44	76	10,009
1 Yr	0.09	-1.18	-2.06	81	10,009
3 Yr Avg	0.73	0.02	-0.41	28	10,221
5 Yr Avg	0.01	-0.09	-1.99	24	10,007
10 Yr Avg	—	—	—	—	—
15 Yr Avg	—	—	—	—	—

Tax Analysis	Tax Adj Rtn%	%Rank Cat	Tax-Cost Rat	%Rank Cat
3 Yr (estimated)	0.40	15	0.33	12
5 Yr (estimated)	-0.26	9	0.27	8
10 Yr (estimated)	—	—	—	—

Potential Capital Gain Exposure: -2% of assets

## Morningstar's Take by Phillip Yoo 01-03-18

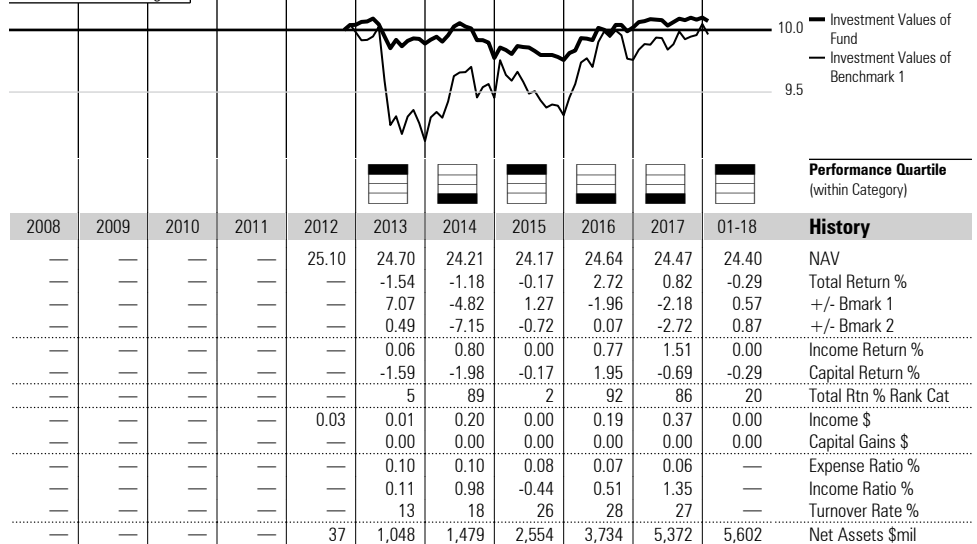
Vanguard Short-Term Inflation-Protected Securities Index is one of the cheapest short-term Treasury Inflation-Protected Securities funds available, underpinning its Morningstar Analyst Rating of Gold. The fund's short duration reduces interest-rate risk and provides a high correlation to immediate inflation but leads to a lower yield and return than most of its peers.

The fund provides protection against inflation, credit, and interest-rate risk because it only invests in TIPS with less than five years until maturity. These securities are backed by the full faith and credit of the U.S. government. The fund's duration was 2.6 years as of November 2017, shorter than the inflation-protected bond Morningstar Category average of 5.9 years, as many of the funds in the category invest in longer-dated TIPS. If rates rise by 1 percentage point, this fund would lose approximately 2.6% of its value, while the average TIPS fund would decline by 5.9%.

The fund's returns are directly correlated to short-term inflation, as its principal and distributions evolve with changes in the Consumer Price Index. Gains and losses from price volatility are mitigated thanks to the fund's

## Historical Profile

**Return** Above Avg  
**Risk** Low  
**Rating** ★★★★★ Above Avg



## Rating and Risk

Time Period	Load-Adj Return %	Morningstar Rtn vs Cat	Morningstar Risk vs Cat	Morningstar Risk-Adj Rating
1 Yr	0.09	—	—	—
3 Yr	0.73	+Avg	Low	★★★★
5 Yr	0.01	+Avg	Low	★★★★
10 Yr	—	—	—	—
Incept	0.15	—	—	—

## Other Measures

	Standard Index	Best Fit Index
Alpha	0.1	0.2
Beta	0.26	0.34
R-Squared	29	64
Standard Deviation	1.31	—
Mean	0.73	—
Sharpe Ratio	0.18	—

## Portfolio Analysis 12-31-17

Total Fixed Income: 14	Date of Maturity	Amount 000	Value \$000	% Assets
US Treasury Note	04-15-18	2,223,988	2,369,805	10.01
US Treasury Note	04-15-20	2,233,638	2,347,915	9.92
US Treasury Note	04-15-19	2,233,014	2,344,773	9.90
US Treasury Note	04-15-21	1,965,073	2,036,172	8.60
US Treasury Note	04-15-22	1,961,663	1,974,714	8.34
US Treasury Note	07-15-22	1,814,520	1,942,943	8.21
US Treasury Note	01-15-22	1,732,442	1,879,497	7.94
US Treasury Note	07-15-21	1,562,313	1,741,870	7.36
US Treasury Note	01-15-21	1,429,221	1,659,165	7.01
US Treasury TIP 1.25%	07-15-20	1,245,355	1,454,099	6.14
US Treasury Note	01-15-20	803,781	940,624	3.97
US Treasury Note	07-15-19	654,437	779,296	3.29
US Treasury Note	07-15-18	624,977	722,593	3.05
US Treasury Note	01-15-19	575,424	674,620	2.85

## Current Investment Style

Duration	Ltd	Mod	Ext	Quality
				High Med Low
Avg Eff Duration <sup>1</sup>	2.5			
Avg Eff Maturity	2.5 Yrs			
Avg Credit Quality	AAA			
Avg Wtd Coupon	0.52%			
Avg Wtd Price	108.86% of par			

Coupon Range	% of Bonds
0% PIK	0.0
0% to 4%	100.0
4% to 6%	0.0
6% to 8%	0.0
8% to 10%	0.0
More than 10%	0.0

Credit Analysis	% bonds 12-31-17
AAA	100
AA	0
A	0
BBB	0
BB	0
B	0
Below B	0
Not Rated	0

## Sector Breakdown

	% Assets
Government	97
Government Related	0
Corporate	0
Agency MBS	0
Non-Agency Residential MBS	0
Commercial MBS	0
Covered Bond	0
Asset Backed	0
Municipal	0
Cash & Equivalents	3
Other	0

## Composition - Net

	Cash	Stocks	Bonds	Other
	3.4	0.0	96.6	0.0

## Special Securities

Restricted/Illiquid Secs	0
Emerging-Markets Secs	0
Options/Futures/Warrants	0

Address: Vanguard Malvern Funds  
 Valley Forge PA 19482  
 800-662-7447  
 Web Address: www.vanguard.com  
 Inception: 10-16-12  
 Advisor: Vanguard Group Inc  
 Subadvisor: None

Minimum Purchase: \$10000  
 Add: \$1  
 Min Auto Inv Plan: —  
 Add: —  
 Sales Fees: No-load  
 Management Fee: 0.05%  
 Actual Fees: Mgt:0.05% Dist:—  
 Expense Projections: 3Yr:\$19 5Yr:\$34 10Yr:\$77  
 Income Distribution: Quarterly

# Compass Minerals International Inc(USD)

## CMP

Last Close \$  
\$62.80

Sales \$Mil  
\$1,350

Mkt Cap \$Mil  
\$2,124

Industry  
Industrial Metals & Minerals

Currency  
USD

Compass Minerals produces two primary products: salt and sulfate of potash, a specialty fertilizer. The company's main assets include rock salt mines in Ontario, Louisiana, and the United Kingdom and salt brine operations at the Great Salt Lake in Utah. Compass' salt products are used for deicing and also by industrial and consumer end markets. The firm's fertilizer products are used by growers of high-value crops that are sensitive to standard potash.

9900 West 109th Street  
Overland Park, KS 66210  
Phone: +1 913 344-9200  
Website: <http://www.compassminerals.com>

### Growth Rates Compound Annual

Grade: C	1 Yr	3 Yr	5 Yr	10 Yr
Revenue %	3.6	0.3	0.6	5.6
Operating Income %	-21.1	-2.0	-4.1	3.9
Earnings/Share %	2.1	7.3	1.5	11.0
Dividends %	5.3	8.4	9.1	8.6
Book Value/Share %	11.8	8.6	9.4	—
Stock Total Return	-13.2	-7.9	0.2	4.2
+/- Industry	-39.9	-16.2	1.9	6.6
+/- Market	-31.7	-19.4	-14.8	-5.5

### Profitability Analysis

Grade: A	Current	5 Yr Avg	Ind	Mkt
Return on Equity %	20.5	25.6	10.5	22.0
Return on Assets %	6.4	9.7	3.7	7.6
Revenue/Employee \$K	435.0	542.5	—	876.3
Fixed Asset Turns	1.3	1.6	0.7	7.2
Inventory Turns	3.4	3.6*	4.5	11.4
Gross Margin %	23.2	27.7	38.8	43.3
Operating Margin %	10.7	18.1	24.4	21.0
Net Margin %	10.7	13.3	11.0	15.0
Free Cash Flow/Rev %	5.4	—	20.2	16.7
R&D/Rev %	—	—	0.7	—

### Financial Position (USD)

Grade: C	12-16 \$Mil	09-17 \$Mil
Cash	77	39
Inventories	281	336
Receivables	321	210
Current Assets	715	632
Fixed Assets	1092	1140
Intangibles	570	573
Total Assets	2467	2447
Payables	105	95
Short-Term Debt	130	55
Current Liabilities	372	251
Long-Term Debt	1195	1274
Total Liabilities	1749	1699
Total Equity	717	748

### Valuation Analysis

	Current	5 Yr Avg	Ind	Mkt
Price/Earnings	14.8	19.6	19.1	24.0
Forward P/E	19.6	—	—	24.8
Price/Cash Flow	11.4	14.5	6.4	15.0
Price/Free Cash Flow	29.3	69.6	11.5	27.8
Dividend Yield %	4.6	3.3	3.4	1.8
Price/Book	2.8	4.4	2.1	3.4
Price/Sales	1.6	2.4	2.0	4.3
PEG Ratio	0.5	—	—	1.9

\*3Yr Avg data is displayed in place of 5 Yr Avg

### Morningstar Rating

★★★★

As of 02-23-2018

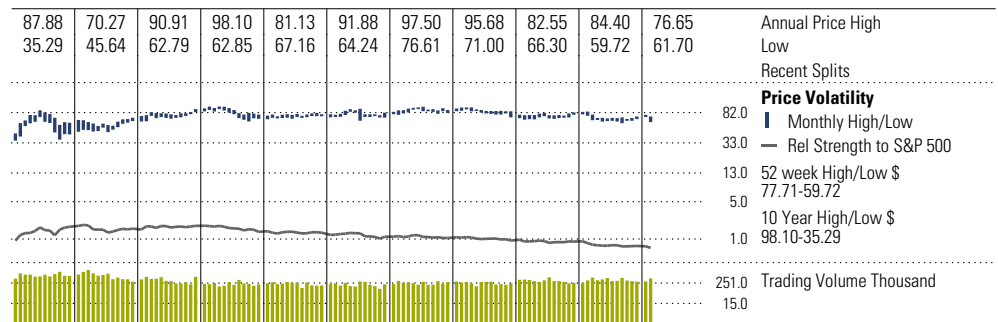
Fair Value  
Uncertainty  
High

Fair Value  
\$82.00

Economic Moat  
Wide

Style  
Small Core

Sector  
Basic Materials



2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	YTD	Stock Performance
46.3	17.0	35.2	-20.9	11.4	10.1	11.5	-10.3	7.8	-4.1	-13.1	Total Return %
83.3	-9.5	20.1	-23.0	-4.6	-22.3	-2.2	-11.7	-4.2	-25.9	-16.1	+/- Market
100.9	-90.7	4.7	8.3	-0.9	21.1	40.0	30.5	-48.4	-39.1	-19.7	+/- Industry
2.3	2.1	1.8	2.6	2.7	2.7	2.8	3.5	3.6	4.0	4.6	Dividend Yield %
1903	2193	2929	2266	2486	2680	2918	2537	2647	2444	2124	Market Cap \$Mil

2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	TTM	Financials (USD)
857	1168	963	1069	1106	942	1130	1283	1099	1138	1350	Revenue \$Mil
24.7	30.5	36.8	29.5	28.0	24.1	25.3	32.9	30.0	26.3	23.2	Gross Margin %
144	274	270	227	215	133	186	311	221	175	144	Oper Income \$Mil
16.8	23.5	28.1	21.2	19.5	14.1	16.4	24.3	20.2	15.3	10.7	Operating Margin %
80	160	164	151	149	89	131	218	159	163	145	Net Income \$Mil
2.43	4.81	4.92	4.51	4.45	2.65	3.88	6.44	4.69	4.79	4.25	Earnings Per Share \$
1.28	1.34	1.42	1.56	1.80	1.98	2.18	2.40	2.64	2.78	2.86	Dividends \$
33	33	33	33	33	33	33	34	34	34	34	Shares Mil
-0.14	1.99	6.83	10.60	12.38	15.13	15.69	18.33	18.40	19.75	22.11	Book Value Per Share \$Mil
119	254	119	241	252	152	238	243	138	167	187	Oper Cash Flow \$Mil
-48	-68	-94	-112	-107	-131	-123	-125	-218	-182	-115	Cap Spending \$Mil
71	186	25	129	145	21	116	118	-80	-15	72	Free Cash Flow \$Mil

2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	TTM	Profitability
10.4	19.4	18.0	14.2	12.9	7.1	9.6	14.3	9.8	8.0	6.4	Return on Assets %
—	532.6	114.0	52.8	37.5	18.7	24.5	36.1	24.6	24.0	20.5	Return on Equity %
1.12	1.42	1.05	1.01	0.95	0.75	0.84	0.84	0.67	0.56	0.59	Asset Turnover
9.3	13.7	17.0	14.1	13.5	9.4	11.5	17.0	14.5	14.3	10.7	Net Margin %
—	12.8	4.5	3.2	2.7	2.6	2.5	2.5	3.4	3.3	3.3	Financial Leverage

2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	09-17	Financial Health (USD)
603	492	487	483	327	478	475	623	718	1195	1274	Long-Term Debt \$Mil
-5	65	223	348	447	504	554	654	640	717	748	Total Equity \$Mil
—	7.62	2.18	1.39	0.73	0.95	0.86	0.95	1.12	1.67	1.70	Debt/Equity
201	175	299	339	189	308	320	465	342	343	381	Working Capital \$Mil

2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	TTM	Valuation
12.2	13.7	19.8	13.9	28.2	26.3	15.0	14.1	21.5	17.0	14.8	Price/Earnings
0.0	0.0	0.0	—	0.0	0.0	0.0	0.0	—	—	0.6	P/E vs. Market
1.7	2.3	2.7	2.0	2.6	2.6	2.4	2.0	2.7	1.8	1.6	Price/Sales
29.5	9.8	8.4	5.6	4.9	5.1	4.7	4.1	4.0	3.3	2.8	Price/Book
7.7	18.4	12.1	8.3	16.3	16.5	12.9	12.2	17.6	13.1	11.4	Price/Cash Flow

### Quarterly Results (USD)

	Dec	Mar	Jun	Sep
Revenue \$				
Most Recent	443.0	387.0	228.0	290.0
Previous	289.0	345.0	169.0	179.0
Rev Growth %				
Most Recent	53.2	12.2	34.5	61.9
Previous	-33.3	-12.0	-7.7	-22.8
Earnings Per Share \$				
Most Recent	2.87	0.63	-0.19	0.94
Previous	1.72	1.46	0.18	0.27

### Close Competitors

	Mkt Cap \$Mil	Rev \$Mil	P/E	ROE%
K+S AG	4282	3536	27.6	3.6
Agrium Inc	—	13762	28.8	5.7

### Major Fund Holders

	% of shares
Janus Henderson Mid Cap Value L	2.85
Fidelity® Small Cap Value	2.71
Oppenheimer Rising Dividends A	2.45



# Procter & Gamble Co(USD) PG

Last Close \$  
\$81.05

Sales \$Mil  
\$65,732

Mkt Cap \$Mil  
\$204,327

Industry  
Household & Personal Products  
Currency  
USD

Since its founding in 1837, Procter & Gamble has become the world's largest consumer product manufacturer. It operates with a lineup of leading brands, including 21 that generate more than \$1 billion in annual global sales such as Tide laundry detergent, Charmin toilet paper, Pantene shampoo, and Pampers diapers. P&G sold its last remaining food brand, Pringles, to Kellogg in 2012. Sales outside its home turf represent about 60% of the firm's consolidated total, with around one third coming from emerging markets.

One Procter & Gamble Plaza  
Cincinnati, OH 45202  
Phone: +1 513 983-1100  
Website: <http://www.pg.com>

## Growth Rates Compound Annual

Grade: C	1 Yr	3 Yr	5 Yr	10 Yr
Revenue %	-0.4	-4.4	-4.5	-1.6
Operating Income %	3.8	0.1	1.4	-1.0
Earnings/Share %	5.7	0.6	3.8	2.0
Dividends %	1.5	3.3	4.8	7.7
Book Value/Share %	0.6	-5.5	-1.3	0.1
Stock Total Return	-8.0	1.4	4.1	4.6
+/- Industry	-12.9	-4.5	-3.5	-3.3
+/- Market	-26.6	-10.1	-10.9	-5.1

## Profitability Analysis

Grade: C	Current	5 Yr Avg	Ind	Mkt
Return on Equity %	18.7	17.8	21.3	22.0
Return on Assets %	8.1	8.3	7.2	7.6
Revenue/Employee \$K	691.9	648.5	—	879.4
Fixed Asset Turns	3.4	3.4	4.3	7.2
Inventory Turns	6.7	6.3*	4.8	11.4
Gross Margin %	49.8	49.0	52.0	43.3
Operating Margin %	21.4	18.7	16.4	21.0
Net Margin %	15.0	15.5	10.6	15.0
Free Cash Flow/Rev %	15.5	15.1	11.9	16.6
R&D/Rev %	—	—	0.2	—

## Financial Position (USD)

Grade: B	06-17 \$Mil	12-17 \$Mil
Cash	5569	7432
Inventories	4624	5131
Receivables	4594	5182
Current Assets	26494	31214
Fixed Assets	19893	20420
Intangibles	68886	69848
Total Assets	120406	126644
Payables	10081	9740
Short-Term Debt	13554	15547
Current Liabilities	30210	33107
Long-Term Debt	18038	22186
Total Liabilities	65222	72532
Total Equity	55184	54112

## Valuation Analysis

	Current	5 Yr Avg	Ind	Mkt
Price/Earnings	21.6	23.0	24.3	24.0
Forward P/E	19.2	—	—	24.8
Price/Cash Flow	15.5	16.5	16.2	15.0
Price/Free Cash Flow	21.4	22.2	22.3	27.7
Dividend Yield %	3.4	3.0	2.9	1.8
Price/Book	3.8	3.6	6.0	3.4
Price/Sales	3.3	3.2	2.6	4.3
PEG Ratio	2.6	—	—	1.9

\*3Yr Avg data is displayed in place of 5 Yr Avg

## Morningstar Rating

★★★★

As of 02-23-2018

Fair Value  
Uncertainty  
Low

Fair Value

\$98.00

Economic Moat

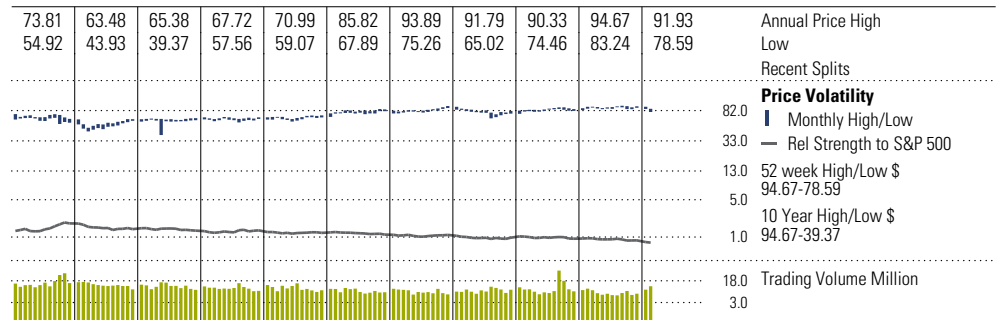
Wide

Style

Large Value

Sector

Consumer Defensive



2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	YTD	Stock Performance
-13.7	0.9	9.2	6.9	5.1	23.4	15.0	-9.9	9.2	12.5	-11.0	Total Return %
23.3	-25.6	-5.9	4.8	-10.9	-9.0	1.3	-11.3	-2.7	-9.3	-14.1	+/- Market
9.6	-20.4	3.2	-4.5	-6.3	2.6	7.9	-13.0	8.5	-11.3	-5.8	+/- Industry
2.5	2.8	2.9	3.1	3.3	2.9	2.8	3.3	3.2	3.0	3.4	Dividend Yield %
181184	176105	180174	183541	185452	220736	245989	214770	224997	233096	204327	Market Cap \$Mil

2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	TTM	Financials (USD)
84616	—	79573	85142	83320	84738	—	72455	65231	65732	65732	Revenue \$Mil
51.6	49.6	52.0	50.9	49.5	50.1	47.5	47.6	49.6	50.0	49.8	Gross Margin %
17015	—	15679	14130	14805	14741	—	12199	13466	14047	14047	Oper Income \$Mil
20.4	20.1	20.3	19.1	15.9	17.3	18.7	15.6	20.6	21.5	21.4	Operating Margin %
14078	—	11184	10097	12913	10896	—	8481	15290	10085	10085	Net Income \$Mil
3.64	3.58	3.53	3.93	3.12	3.86	3.98	3.06	3.49	3.69	3.78	Earnings Per Share \$
1.45	1.64	1.80	1.97	2.14	2.29	2.45	2.59	2.66	2.70	2.74	Dividends \$
3317	3154	3099	3002	2941	2931	2905	2884	2844	2740	2690	Shares Mil
20.84	23.18	21.99	23.24	23.99	24.70	24.05	22.64	22.39	21.35	21.07	Book Value Per Share \$Mil
14083	17128	13552	13350	14408	13597	15683	15558	13442	14043	14043	Oper Cash Flow \$Mil
-3283	-3091	-3049	-3830	-3713	-4142	-3827	-3317	-3520	-3855	-3855	Cap Spending \$Mil
10800	14037	10503	9520	10695	9455	11856	12241	9922	10188	10188	Free Cash Flow \$Mil

2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	TTM	Profitability
8.4	9.5	9.5	8.7	7.8	8.2	8.0	5.0	8.0	12.2	8.1	Return on Assets %
17.8	20.4	20.6	18.3	16.3	17.1	16.9	10.5	17.4	27.3	18.7	Return on Equity %
0.58	0.55	0.60	0.61	0.61	0.59	0.52	0.52	0.51	0.53	0.54	Asset Turnover
14.6	17.3	15.9	14.3	12.8	13.8	15.3	9.6	15.7	23.2	15.0	Net Margin %
2.1	2.2	2.1	2.1	2.1	2.1	2.1	2.1	2.3	2.2	2.4	Financial Leverage

2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	12-17	Financial Health (USD)
23581	20652	21360	22033	21080	19111	19811	18327	18945	18038	22186	Long-Term Debt \$Mil
69494	63099	61115	67640	63439	68064	69214	62419	57341	55184	54112	Total Equity \$Mil
0.35	0.33	0.36	0.33	0.34	0.29	0.29	0.30	0.34	0.33	0.42	Debt/Equity
-6443	-8996	-5500	-5323	-2997	-6047	-2109	-144	3012	-3716	-1893	Working Capital \$Mil

2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	TTM	Valuation
16.5	16.3	17.5	16.9	17.4	20.7	25.1	25.7	23.8	24.5	21.6	Price/Earnings
0.0	0.0	0.0	—	0.0	0.0	0.0	0.0	—	—	0.9	P/E vs. Market
2.4	2.4	2.5	2.4	2.4	2.8	3.2	3.1	3.6	3.8	3.3	Price/Sales
3.0	2.6	2.9	2.9	2.8	3.3	3.8	3.5	3.8	4.3	3.8	Price/Book
14.2	11.0	14.5	15.4	13.8	16.9	17.0	15.7	16.0	18.6	15.5	Price/Cash Flow

## Quarterly Results (USD)

	Mar	Jun	Sep	Dec
Revenue \$				
Most Recent	15605.0	16079.0	16653.0	17395.0
Previous	15755.0	16102.0	16518.0	16856.0
Rev Growth %				
Most Recent	-1.0	-0.1	0.8	3.2
Previous	-6.9	-2.7	-0.1	-0.4
Earnings Per Share \$				
Most Recent	0.93	0.82	1.06	0.93
Previous	0.81	0.71	1.00	0.93

## Close Competitors

	Mkt Cap \$Mil	Rev \$Mil	P/E	ROE%
Unilever NV ADR	153531	54155	21.6	37.7
L'Oréal SA	100027	26753	27.5	15.7

## Major Fund Holders

	% of shares
Vanguard US Total Market Shares ETF	2.43
Vanguard 500 Index Investor	1.76
SPDR® S&P 500 ETF	0.00

# Dominion Energy Inc(USD) D

**Last Close \$** \$75.52  
**Sales \$Mil** \$12,462  
**Mkt Cap \$Mil** \$48,678  
**Industry** Utilities - Diversified  
**Currency** USD

Based in Richmond, Virginia, Dominion Energy is an integrated energy company with approximately 25,000 megawatts of electric generation capacity; 15,000 miles of natural gas transmission, storage, distribution and gathering pipelines; and more than 63,000 miles of electric transmission and distribution lines. Dominion operates one of the nation's largest natural gas storage systems, is nearing completion of an LNG export facility in Maryland, and is 48% owner of the proposed Atlantic Coast Pipeline.

120 Tredegar Street  
 Richmond, VA 23219  
 Phone: +1 804 819-2000  
 Website: <http://www.dominionenergy.com>

## Growth Rates Compound Annual

Grade: C	1 Yr	3 Yr	5 Yr	10 Yr
Revenue %	0.5	-3.7	-3.1	-3.2
Operating Income %	2.6	3.0	4.7	0.9
Earnings/Share %	7.5	3.6	6.2	4.5
Dividends %	8.1	7.6	7.3	7.3
Book Value/Share %	9.5	5.1	3.0	2.3
Stock Total Return	3.1	4.3	9.5	8.8
+/- Industry	2.2	2.2	3.5	5.2
+/- Market	-15.4	-7.2	-5.5	-0.9

## Profitability Analysis

Grade: B	Current	5 Yr Avg	Ind	Mkt
Return on Equity %	13.7	12.1	0.2	22.0
Return on Assets %	3.0	2.7	0.1	7.6
Revenue/Employee \$K	769.3	823.2	—	879.4
Fixed Asset Turns	0.2	0.4	0.4	7.2
Inventory Turns	1.9	3.4*	8.4	11.4
Gross Margin %	76.9	64.1	54.2	43.3
Operating Margin %	31.7	26.1	7.7	21.0
Net Margin %	17.2	12.0	0.2	15.0
Free Cash Flow/Rev %	—	—	-3.5	16.6
R&D/Rev %	—	—	—	—

## Financial Position (USD)

Grade: A	12-16 \$Mil	09-17 \$Mil
Cash	261	227
Inventories	1524	1527
Receivables	1706	1504
Current Assets	4248	3994
Fixed Assets	49964	52811
Intangibles	7017	6405
Total Assets	71610	75391
Payables	1000	757
Short-Term Debt	4864	5848
Current Liabilities	8115	8559
Long-Term Debt	30231	30886
Total Liabilities	57005	59111
Total Equity	14605	16280

## Valuation Analysis

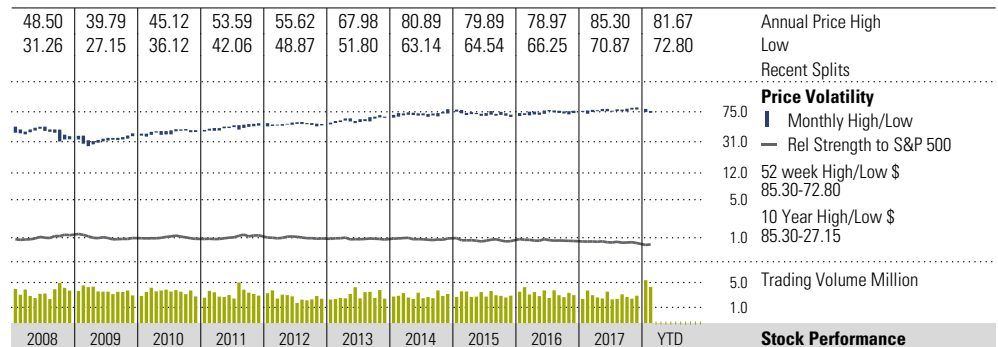
	Current	5 Yr Avg	Ind	Mkt
Price/Earnings	22.3	40.8	40.0	24.0
Forward P/E	18.7	—	—	24.8
Price/Cash Flow	10.8	10.9	5.8	15.0
Price/Free Cash Flow	—	—	—	27.8
Dividend Yield %	4.0	3.6	4.2	1.8
Price/Book	3.0	3.4	1.8	3.4
Price/Sales	3.8	3.4	1.6	4.3
PEG Ratio	2.7	—	—	1.9

\*3Yr Avg data is displayed in place of 5 Yr Avg

## Morningstar Rating

★★★★

As of 02-23-2018



2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	YTD	Stock Performance
-21.1	13.5	14.5	28.9	1.6	29.2	22.6	-8.7	17.4	9.8	-6.8	Total Return %
15.9	-13.0	-0.6	26.8	-14.4	-3.2	8.9	-10.1	5.4	-12.0	-9.9	+/- Market
13.6	-0.9	1.8	22.6	-1.1	16.0	2.3	3.1	6.9	1.5	-3.8	+/- Industry
4.4	4.5	4.3	3.7	4.1	3.5	3.1	3.8	3.7	3.7	4.0	Dividend Yield %
20835	23313	24820	30235	29837	37585	44987	40313	48003	52249	48678	Market Cap \$Mil

2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	TTM	Financials (USD)
15674	15895	14798	15197	13765	12835	13120	12436	11683	11737	12462	Revenue \$Mil
57.2	52.2	53.4	56.2	55.3	59.4	57.5	58.9	69.1	75.4	76.9	Gross Margin %
1932	3484	2569	5700	2880	2858	3316	2721	3536	3627	3945	Oper Income \$Mil
12.3	21.9	17.4	37.5	20.9	22.3	25.3	21.9	30.3	30.9	31.7	Operating Margin %
2539	1834	1287	2808	1408	302	1697	1310	1899	2123	2144	Net Income \$Mil
4.13	3.16	2.17	5.02	2.45	0.57	3.09	2.24	3.20	3.44	3.38	Earnings Per Share \$
1.46	1.58	1.75	1.83	1.97	2.11	2.25	2.40	2.59	2.80	2.97	Dividends \$
654	580	594	590	575	574	580	585	594	617	632	Shares Mil
16.30	17.33	18.67	20.65	20.41	18.35	19.35	19.78	21.13	23.82	25.26	Book Value Per Share \$Mil
-246	2676	3786	1825	2983	4137	3433	3439	4475	4127	4405	Oper Cash Flow \$Mil
-3972	-3554	-3837	-3422	-3652	-4145	-4065	-5345	-5575	-6085	-5671	Cap Spending \$Mil
-4218	-878	-51	-1597	-669	-8	-632	-1906	-1100	-1958	-1266	Free Cash Flow \$Mil

2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	TTM	Profitability
5.7	4.5	3.0	6.6	3.2	0.7	3.5	2.5	3.4	3.3	3.0	Return on Assets %
22.8	18.8	12.1	24.2	12.0	2.7	15.3	11.3	15.7	15.6	13.7	Return on Equity %
0.35	0.39	0.35	0.36	0.31	0.28	0.27	0.24	0.21	0.18	0.17	Asset Turnover
16.2	11.5	8.7	18.5	10.2	2.4	12.9	10.5	16.3	18.1	17.2	Net Margin %
4.2	4.2	3.8	3.6	4.0	4.4	4.3	4.7	4.6	4.9	4.6	Financial Leverage

2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	09-17	Financial Health (USD)
13235	14956	15481	15758	17394	16851	19330	21805	23468	30231	30886	Long-Term Debt \$Mil
9406	10077	11185	11997	11446	10568	11642	11555	12664	14605	16280	Total Equity \$Mil
1.41	1.48	1.38	1.31	1.52	1.59	1.66	1.89	1.85	2.07	1.90	Debt/Equity
-1090	-133	-16	-373	-1532	-2623	-1054	-1583	-3930	-3867	-4565	Working Capital \$Mil

2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	TTM	Valuation
11.3	17.9	8.5	20.1	90.9	59.9	29.9	22.5	23.1	24.0	22.3	Price/Earnings
0.0	0.0	0.0	—	0.1	0.0	0.0	0.0	—	—	0.9	P/E vs. Market
1.3	1.5	1.7	2.0	2.3	2.8	3.5	3.3	4.2	4.1	3.8	Price/Sales
2.1	2.1	2.1	2.6	2.8	3.3	3.9	3.2	3.2	3.2	3.0	Price/Book
7.8	6.1	13.8	13.1	7.2	10.3	15.5	8.9	10.6	11.6	10.8	Price/Cash Flow

## Quarterly Results (USD)

	Dec	Mar	Jun	Sep
Revenue \$				
Most Recent	3086.0	3384.0	2813.0	3179.0
Previous	2556.0	2921.0	2598.0	3132.0
Rev Growth %				
Most Recent	20.7	15.9	8.3	1.5
Previous	-13.2	-14.3	-5.4	5.4
Earnings Per Share \$				
Most Recent	0.72	1.01	0.62	1.03
Previous	0.60	0.88	0.73	1.10

## Close Competitors

	Mkt Cap \$Mil	Rev \$Mil	P/E	ROE%
Exelon Corp	36903	33531	9.6	13.5
FirstEnergy Corp	16075	14017	—	-33.9

## Major Fund Holders

	% of shares
Vanguard US Total Market Shares ETF	2.41
Franklin Income A	2.03
Vanguard 500 Index Investor	1.74

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